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## Agenda - Finance Committee

Meeting Venue: For further information contact:

Committee Room 2 – Senedd Bethan Davies

Meeting date: Thursday, 13 October Committee Clerk

2016 0300 200 6372

Meeting time: 09.00 SeneddFinance@assembly.wales

In the meeting 5 October 2016, under Standing Order 17.42 the Committee resolved to exclude the public from item 1 of this meeting.

1 Assembly Commission Draft Budget 2017–18: Consideration of the Committee report

(09.00-09.15) (Pages 1 – 18)

Paper 1 - Draft Report

Paper 2 - Letter from the Assembly Commission to the Chair - further information in relation to the draft budget 2017-18

2 Introductions, apologies, substitutions and declarations of interest

(09.15)

3 Paper(s) to note

(09.15) (Pages 19 – 25)

FIN(5)-08-16 PTN1 Letter from HMRC to the Chair - 07 October 2016

(Pages 26 - 27)

4 Land Transaction Tax and Anti-avoidance of Devolved Taxes
(Wales) Bill: Evidence session with Chartered Institute of Taxation
(09.15-10.05) (Pages 28 - 47)



Kate Willis, Technical Officer Andrew Evans

Paper 3 - Chartered Institute of Taxation - Written evidence

5 Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill: Evidence session with the National Association of Estate Agents and Residential Landlords Association

(10.05–11.05) (Pages 48 – 67)

Mark Hayward, Managing Director, National Association of Estate Agents

Douglas Haig, Vice Chair and Director for Wales, Residential Landlords Association

Paper 4 - National Association of Estate Agents - Written Evidence

Paper 5 - Residential Landlords Association - Written Evidence

11.05 - 11.15 - Break

6 Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill: Evidence session with the Law Society

(11.15–12.00) (Pages 68 – 84)

Kay Powell, Policy Advisor Nigel Popplewell, CTA (Fellow), Partner, Burges Salmon LLP Angharad Woodland, Managing Partner, The Woodland Davies Partnership LLP

Paper 6 - Law Society - Written Evidence

12.00 - 12.45 - Lunch

7 Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill: Evidence session with the Royal Institution of

## Chartered Surveyors and Institute of Chartered Accountants in England and Wales

(12.45–13.45) (Pages 85 – 110)

David Morgan, Royal Institution of Chartered Surveyors Geraint Evans, Royal Institution of Chartered Surveyors

Frank Haskew, Head of Tax, Tax Faculty, Institute of Chartered Accountants in England and Wales

Martin Warren, Director for Wales, Institute of Chartered Accountants in England and Wales

Paper 7 - Royal Institution of Chartered Surveyors - Written Evidence

Paper 8 - The Institute of Chartered Accountants in England and Wales - Written Evidence

8 Land Transaction Tax and Anti-avoidance of Devolved Taxes
(Wales) Bill: Evidence session with Geldards LLP, Eversheds and
Deloitte

(13.45–14.45) (Pages 111 – 130)

Adam Thomas, Partner - Commercial Property, Geldards David Jarvis, Partner, Eversheds Jonathan Evans, Director - Tax, Deloitte LLP Sarah Delaney, Associate Director, Deliotte LLP

Paper 9 - Geldards - Written Evidence

Paper 10 - Eversheds - Written Evidence

Paper 11 - Deloitte LLP - Written Evidence

9 Motion under Standing Order 17.42 to resolve to exclude the public from the remainder of the meeting

(14.45)

10 Land Transaction Tax and Anti-avoidance of Devolved Taxes(Wales) Bill: Consideration of Evidence(14.45)

## Agenda Item 1

Document is Restricted

By virtue of paragraph(s) vi of Standing Order 17.42

Document is Restricted

## Agenda Item 3

### **Concise Minutes - Finance Committee**

Meeting Venue:

This meeting can be viewed

Committee Room 3 - Senedd

on Senedd TV at:

Meeting date: Thursday, 29 September

http://senedd.tv/en/3733

2016

Meeting time: 09.16 - 15.18

#### **Attendance**

| Category          | Names   |
|-------------------|---|
| Assembly Members: | Simon Thomas AM (Chair)                             |
|                   | Mike Hedges AM                                      |
|                   | Eluned Morgan AM                                    |
|                   | David Rees AM                                       |
|                   | Neil McEvoy AM                                      |
|                   | Nick Ramsay AM                                      |
|                   | Mark Reckless AM                                    |
| Witnesses:        | Alistair Brown, Scottish Government                 |
|                   | Louise Speke, Country Land and Business Association |
|                   | Joy Bailey, Land Registry                           |
|                   | Pascal Lalande, Land Registry                       |
| Committee Staff:  | Bethan Davies (Clerk)                               |
|                   | Catherine Hunt (Second Clerk)                       |
|                   | Georgina Owen (Deputy Clerk)                        |
|                   | Martin Jennings (Researcher)                        |
|                   | Christian Tipples (Researcher)                      |

| Joanest Varney-Jackson (Legal Adviser) |
|--|
| Lakshmi Narain (Independent Advisor)   |

- 1 09.00-09.15 Informal pre-meeting
- 2 Introductions, apologies, substitutions and declarations of interest
- 2.1 Apologies were received from Steffan Lewis AM.
- 2.2 The Chair welcomed Neil McEvoy AM who attended as a substitute for Steffan Lewis AM.
- 2.3 Neil McEvoy AM declared an interest and absented himself from Item 9.
- 3 Paper(s) to note
- 3.1 The paper was noted.
- 4 Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales)
  Bill: Evidence session with the Scottish Government (Video Conference)
- 4.1 The Committee took evidence from Alistair Brown, Director of Financial Strategy, Scottish Government via video conference.
- 4.2 Alistair Brown agreed to provide the Committee with a note explaining:
  - why the actual set-up costs for Revenue Scotland were higher than originally estimated; and
  - how provisions relating to the provisional affirmative procedure for setting rates and bands are covered in the Land and Buildings Transaction (Scotland) Act 2013.

- 5 Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales)
  Bill: Evidence session with the Country Land and Business Association
- 5.1 The Committee took evidence from Louise Speke, Chief Tax Adviser, Country Land and Business Association.
- 5.2 Louise Speke agreed to provide a note outlining the CLA's view on the differences between the Targeted Anti-Avoidance Rule (TAAR) provisions in the Stamp Duty Land Tax Act 2015 and the TAAR proposed in the Land Transaction Tax and Anti-Avoidance of Devolved Taxes (Wales) Bill.
- 6 Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales)
  Bill: Evidence session with the Land Registry
- 6.1 The Committee took evidence from Joy Bailey, Assistant Land Registrar, Land Registry and Pascal Lalande, Central Operations Manager, Land Registry.
- 6.2 The witnesses agreed to provide the Committee with a copy of the report commissioned by the Land Registry regarding the number of cross-border properties.
- 7 Motion under Standing Order 17.42 to resolve to exclude the public from the remainder of the meeting
- 7.1 The motion was agreed.
- 8 Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales)
  Bill: Consideration of evidence
- 8.1 The Committee considered the evidence received.

- 9 Consideration of the Draft Public Services Ombudsman Bill
- 9.1 The Committee noted the paper and agreed to write to the Public Services Ombudsman for Wales.
- Letter from the Chief Executive and Clerk, National Assembly for
   Wales to the Chair Assembly Commission Corporate Performance
   Report April 2015 March 2016
- 10.1 The Committee noted the Assembly Commission Corporate Performance Report April 2015 March 2016.

## **Concise Minutes - Finance Committee**

Meeting Venue:

This meeting can be viewed

Committee Room 3 – Senedd

on Senedd TV at:

Meeting date: Wednesday, 5 October

http://senedd.tv/en/3740

2016

Meeting time: 09.01 - 12.28

#### **Attendance**

| Category          | Names  |
|-------------------|--|
| Assembly Members: | Simon Thomas AM (Chair)                                  |
|                   | Mike Hedges AM   |
|                   | Eluned Morgan AM   |
|                   | David Rees AM  |
|                   | Steffan Lewis AM   |
|                   | Nick Ramsay AM   |
|                   | Mark Reckless AM   |
| Witnesses:        | Nick Bennett, Public Services Ombudsman for Wales        |
|                   | Susan Hudson, Public Services Ombudsman for Wales Office |
|                   | David Meaden, Public Services Ombudsman for Wales Office |
|                   | Claire Clancy, Chief Executive & Clerk of the Assembly   |
|                   | Suzy Davies AM, Commissioner                             |
|                   | Nia Morgan, Director of Finance                          |
| Committee Staff:  | Bethan Davies (Clerk)                                    |
|                   | Georgina Owen (Deputy Clerk)                             |

- 1 08.45-09.00 Informal pre-meeting
- 2 Introductions, apologies, substitutions and declarations of interest
- 2.1 The Chair welcomed members to the meeting.
- 3 Paper(s) to note
- 3.1 The paper was noted.
- 4 Public Services Ombudsman for Wales: Estimate of income and expenses 2017–18: Evidence session
- 4.1 The Committee scrutinised the Public Services Ombudsman for Wales on the Estimate for Income and Expenses 2017–18.
- 4.2 The Ombudsman agreed to provide the Committee with a note on benchmarking against other similar bodies and public services ombudsman schemes.
- 5 Assembly Commission draft budget 2017-18: Evidence session
- 5.1 The Committee scrutinised the Assembly Commission on the draft budget 2017 2018.
- 5.2 The Assembly Commission agreed to provide:
- · more information on future ICT investment
- · details of how much has been spent on ICT replacement in the Siambr
- a note explaining the 12% savings in ICT
- an explanation for the increase in ICT costs relating to 'Revenue and Consumable purchases'
- the reasons for the decreased budget in 2017-18 for 'Assembly Members' Salary and on-costs'
- a list of the 14 schools that did not take up the opportunity to engage with the Assembly

Motion under Standing Order 17.42 to resolve to exclude the public 6 from the remainder of the meeting 6.1 The Committee agreed the motion to exclude the public from the remainder of the session and item 1 of the next session. Public Services Ombudsman for Wales: Estimate of income and 7 expenses 2017-18: Consideration of evidence 7.1 The Committee considered the evidence received. Assembly Commission draft budget 2017-18: Consideration of 8 evidence 8.1 The Committee considered the evidence received. Overview of the budget process 9 9.1 The Committee received a briefing about the budget process.

Simon Thomas AC/ AM Chair of the Finance Committee National Assembly for Wales Cardiff Bay CARDIFF CF99 1NA **Catherine Dampier** 

HMRC Central Policy, Devolution Room 1C/20 100 Parliament Street LONDON SW1A 2BQ

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Date 7 October 2016

Our ref DX

Dear Simon,

#### Land Transaction Tax and Anti-Avoidance of Devolved Taxes (Wales) Bill

Thank you for your letter of 14 September, in which you asked for information about HMRC's role in the transitional arrangements to ensure an effective 'switch-over' from Stamp Duty Land Tax to Land Transaction Tax in Wales. The answers to your questions are as follows.

#### HMRC involvement in Order making process

The Treasury Order to implement the transition to devolved taxes cannot be made until both Welsh and UK Governments are assured of each tax authority's readiness. HMRC will keep the Financial Secretary informed of progress in the run-up to April 2018 and will provide assurance of HMRC's readiness to 'switch off' SDLT for Welsh transactions. This will be informed by close collaboration with the Welsh Revenue Authority (WRA) throughout the transition project, to ensure joint readiness of shared deliverables. The project governance structure we have set up with WG supports this collaborative approach.

#### Transitional arrangements including communications

As part of the transition project, HMRC will change its IT systems to prevent SDLT returns for Welsh land transactions from being accepted. Users will not be able to submit an online SDLT return if it relates to land in Wales from 1<sup>st</sup> April 2018. Welsh transactions will be identified in our systems by the Local Authority code and effective date. Automated onscreen messages will explain to customers that the transaction is not chargeable to SDLT but that it may incur an LTT charge; we will work with WRA to join up our messaging with theirs, for example with links to their website and vice versa.

A very small percentage of SDLT returns are filed on paper. Paper returns in respect of Welsh transactions will be rejected by our systems and returned to the customer (in practice normally a conveyancing solicitor), with a letter outlining the changes and alerting them to the potential liability to LTT. Comprehensive transitional guidance will be published on the www.gov.uk website to make clear which transactions are chargeable to SDLT and which to LTT. We aim to publish this as joint guidance together with WRA, to ensure clear and consistent messaging to our shared customers.

We are planning a joint communications group of core stakeholders in both administrations to develop a comprehensive, joined-up communications strategy to support the transition to devolved taxes. This follows the successful model we developed with Revenue Scotland. We will inform customers of the changes using our existing networks of conveyancing professionals and representative bodies as well as leveraging WRA's own stakeholder network. HMRC is represented on WRA's stakeholder group and vice versa.

An interest in land cannot be registered with H M Land Registry (HMLR) without confirmation that the required SDLT return has been filed. We will work with colleagues in HMLR and WRA to ensure that from April 2018 HMLR's checks underpin both HMRC's and WRA's tax regimes and help identify returns submitted in error to the wrong tax authority.

A very constructive dialogue has already been established between HMRC and WG officials, and we look forward to working collaboratively with WG and WRA colleagues to support the delivery of these tax changes. Devolution to Scotland provides an excellent model for this.

#### Potential costs of 'switch-over'

The current estimate of the cost of the transition project is in the region of £1m. These costs will be refined as requirements are worked up in more detail in the coming months. Any savings to HMRC of no longer administering SDLT in Wales will be set off against these costs. Cost savings are yet to be confirmed but are expected to be minimal.

#### Working with WRA to build expertise

HMRC has already helped Revenue Scotland to develop the capability to administer its devolved taxes, through seconding experienced staff to key roles, offering shadowing of operational teams and sharing technical tax knowledge. We stand ready to offer similar, tailored support to WRA as required, to help ensure a smooth transition to the devolved taxes and to support development of the WRA's own compliance capability. We will be working with WG officials to identify the key roles and requirements so we can identify and deliver suitable resource. Meanwhile HMRC has been providing WG colleagues with information about the administration of SDLT and LfT and on general tax matters

#### Information sharing - DOTAS

The necessary legal gateways and processes for information sharing are being established to enable HMRC to share with WRA all relevant compliance information including DOTAS disclosures relevant to LTT or LDT.

#### Information sharing - HMRC taxes

From April 2018 any information or tax data held by HMRC may be shared with WRA to the extent that it is relevant to the collection and management of a devolved tax.

Multilateral devolution increases the importance of joining up data, intelligence and expertise across UK tax authorities to ensure a complete view of compliance risks and a robust approach to dealing with them. HMRC's current data-led transformation provides us with exciting opportunities for piloting such a joined-up approach. HMRC are exploring opportunities for collaborative data sharing to optimise compliance outcomes for both HMRC and WRA. Discussing compliance requirements with WRA at this early stage will also feed into our work on secondment and interchange to support WRA's compliance.

I hope these answers are helpful to your enquiry.





## Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill Response by the Chartered Institute of Taxation

#### 1 Introduction

- 1.1 The CIOT welcomes the opportunity to respond to the Finance Committee of the National Assembly call for evidence on the Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill ('the Bill').
- 1.2 The Bill makes provision for introducing Land Transaction Tax (LTT) to replace the UK Stamp Duty Land Tax in Wales from April 2018 and includes measures to tackle the avoidance of devolved taxes. The Bill is the second of three bills to establish devolved tax arrangements in Wales. This Bill was preceded by the Tax Collection and Management (Wales) Act 2016 (TCMA) which provides the powers and duties to collect the tax, including the establishment of the WRA, and will be followed by a bill to establish Landfill Disposals Tax (LDT).
- 1.3 Overall we think the Bill is comprehensive and well laid out.

#### 2 About us

- 2.1 The CIOT is an educational charity. Our primary purpose is to promote education in taxation. One of our key aims is to work for a better, more efficient, tax system for all affected by it taxpayers, their advisers and the authorities. Our comments and recommendations on tax issues are made solely in order to achieve this aim; we are a non-party-political organisation.
- 2.2 Our stated objectives for the tax system include:
  - A legislative process which translates policy intentions into statute accurately and effectively, without unintended consequences.
  - Greater simplicity and clarity, so people can understand how much tax they should be paying and why.
  - Greater certainty, so businesses and individuals can plan ahead with

confidence.

- A fair balance between the powers of tax collectors and the rights of taxpayers (both represented and unrepresented).
- Responsive and competent tax administration, with a minimum of bureaucracy.
- 2.3 The Low Incomes Tax Reform Group (LITRG) is an initiative of the Chartered Institute of Taxation (CIOT) to give a voice to the unrepresented. Since 1998 LITRG has been working to improve the policy and processes of the tax, tax credits and associated welfare systems for the benefit of those on low incomes.

#### 3 Tax bands and tax rates

- 3.1 Sections 25-26 of the Bill set out the procedure for regulations specifying tax rates and bands. The Bill provides that LTT tax bands and rates are to be set initially by a statutory instrument (SI) to be laid before and approved by a resolution of the Assembly. Subsequent changes can be made a SI that needs to be laid before the Assembly and ceases to have effect on the expiry of 28 days unless, before that time, it is approved by a resolution of the Assembly (the Provisional Affirmative procedure).
- 3.2 We welcome the certainty provided by section 26 in dealing with the consequences for purchasers of failed regulations under the Provisional Affirmative process.
- 3.3 We note the Welsh Government's commitment to the use of a marginal rate calculation of LTT for both residential and non-residential transactions rather than the 'slab' system. The adoption of marginal rates is in line with the current rates system for both SDLT and LBTT. The Bill requires Welsh Ministers to set at least three bands (of which one is a zero rate band) and requires the rates to be progressive in nature in the sense that the tax rate increases as the taxable amount increases.
- 3.4 We are not economists or experts in the property market and we do not generally comment on the setting of rates of tax, as these are decisions for politicians. We therefore limit our comments on this aspect to a few observations on the progressive nature of high marginal rates.
- 3.5 The 'slab' system has clear and well accepted distorting effects in terms of the 'cliff edge' when the price for a transaction moves into a higher band and in creating an incentive to re-characterise part of the consideration as paid for non-land elements of the transaction (eg chattels).
- 3.6 Assuming the aim is to secure revenues, the corollary to the move away from a slab approach is the need for higher nominal rates for the upper bands. This in turn may mean higher effective average rates of tax for higher value transactions. High marginal and effective average rates of tax lead to the possibility of greater deterrence of transactions, which to the extent it occurs, would adversely affect tax revenues. This disincentive to move house may be exacerbated in populous border areas to the extent that higher value properties are clustered in such areas.

Although we cannot estimate the economic effect of higher marginal rates, if the effect were to reduce the volume of transactions with a consequential reduction in revenue, there is then less revenue to spend on public services and the effect may not be regarded as especially progressive. This form of economic argument is often made against progressive rates. However the possible behavioural change in response to

higher marginal rates should be weighed particularly seriously for the residential rates of a transaction tax because it is generally easier to move house less often than to say, forego income, in the case of higher marginal income tax rates.

We note the reference in the recent paper: Land Transaction Tax: Setting rates and bands<sup>1</sup> to the lower than forecast residential revenues for LBTT for 2015/16 being due in part to the effect of forestalling. The forestalling effect is of course a short term effect while higher marginal rates may impact the volume of transactions on an ongoing basis.

3.7 In terms of forestalling in relation to the first announcement of LTT rates, we recognise the difficulties in balancing certainty (by announcing rates as early as economic assessment allows) and the risk of forestalling as a result of pre-announcing tax rates. The timing of the UK 2017 Autumn Statement and any announcement of a change in SDLT rates will no doubt have a bearing on that process.

#### 4 Consistency with SDLT

- 4.1 We note that, in line with the views of stakeholders including the CIOT, the legislation will be broadly consistent with SDLT to provide stability and clarity to all affected by it taxpayers, their advisers and the Welsh Revenue Authority. Adoption of much of the SDLT code is clearly in line with stakeholders' views. It brings with it the benefits of consistency but inevitably involves the adoption of its flaws. It is therefore important to continue to monitor the impact of this approach, we comment further below at paragraph 11 in respect of post-implementation review.
- 4.2 It would be helpful to have a detailed technical summary of all the differences between LTT and SDLT, ideally with practical examples of how the differences might affect common transactions. This will assist conveyancers in particular who may not be tax specialists.
- 4.3 If a detailed note of all the differences in wording is provided, we will be happy to consider whether there may, in our view, be some unintended consequences.
- 4.4 It will also be helpful to have an indication of the extent that the previous SDLT (and wider UK case law) is considered relevant in construing common provisions.
- 4.5 To the extent that SDLT and LTT provisions are consistent, we note that there are a number of significant common areas that would benefit from more extensive and improved guidance than that provided for SDLT, such as the scope of the linked transactions rule (see section 28) and the definition of residential property (sections 71 -72) common areas of uncertainty for advisers and taxpayers alike.

#### 5 General Anti-Avoidance Rule (GAAR) – section 65

5.1 The GAAR counteracts tax advantages in relation to devolved taxes that arise from artificial tax avoidance arrangements. It is to be inserted into the TCM (Wales) Act 2016.

<sup>&</sup>lt;sup>1</sup> http://gov.wales/docs/caecd/publications/160915-ltt-bands-en.pdf

- 5.2 An arrangement is a tax avoidance arrangement if the obtaining of a tax advantage for any person is the main purpose, or one of the main purposes, of a taxpayer entering into the arrangement. Regard may be had in particular to the amount of devolved tax that would have been chargeable in the absence of the arrangement.
- 5.3 A tax avoidance arrangement is artificial if the entering into or carrying out of the arrangement is not a reasonable course of action in relation to the provisions of Welsh tax legislation applying to the arrangements. Regard may be had in particular to a) any genuine economic or commercial substance to the arrangement (other than the tax advantage); b) as to whether the arrangement results in an amount of tax chargeable that was not the anticipated result when the relevant provision of Welsh tax legislation was enacted.
- 5.4 We fully respect the decision to include a general anti-avoidance rule (GAAR) in the TCM (Wales) Act. Our concern here is balancing the desire to protect the tax system against the need for certainty. It is vital for business in Wales that the GAAR provisions do not interfere or delay commercial decisions. Business and individuals must be able to plan ahead with confidence. The best way of countering avoidance is to make the legislation and its effect as certain as possible. Our comments and recommendations below are made with those aims in mind.
- 5.5 In defining both 'tax avoidance arrangements' and the meaning of 'artificial' particular regard is to be had to the amount of tax that would have been chargeable without the arrangement and the amount of tax anticipated when the relevant provision was enacted. We do have a concern that the implication that might be drawn from those provisions is that a shortfall in revenue from a particular measure must be due to avoidance activity. Even with the legislative safeguards in sections 81F 81G, and the placing of the burden of proof on the WRA, such an implication would appear to disproportionately tip the balance of power in favour of tax collection as against the rights of the taxpayer.
- 5.6 In order to realign that balance and enshrine in the legislation the policy intention underpinning the provision at the time of enactment, we reiterate our suggestion in our joint (with the Stamp Taxes Practitioners Group) response to the LTT consultation that a statement of the intent in respect of each LTT relief is included in the Bill. The advantage of a purpose clause for each relief is that it makes the intention clear at the point of enactment and is therefore visible to i) taxpayers when considering whether the relief applies and ii) to the court or tribunal in considering the application of the GAAR.
- 5.7 The GAAR begins with a wide definition of a 'tax avoidance arrangement' which is narrowed by the 'artificial' formulation in section 81C. However we are concerned that the use of 'one of the main purposes' means there is a very low threshold for deciding that a transaction has an avoidance element. While recognising that the formulation is deliberately designed as a 'broad spectrum' deterrent, the breadth of the provision means that some form of clearance system or opinion service² would provide certainty. (Revenue Scotland's opinion service is an example although the turnaround time of 25 days may not be fast enough for large commercial transactions).
- 5.8 Publication of guidance by the WRA of what is and what is not caught by the GAAR

<sup>&</sup>lt;sup>2</sup> In order to allow taxpayers to file with certainty, Revenue Scotland will, in certain circumstances, provide its opinion on the tax consequences of specific transactions with a turnaround time of 25 working days – see <a href="https://www.revenue.scot/contact-us/revenue-scotland-opinions">https://www.revenue.scot/contact-us/revenue-scotland-opinions</a>

would also assist from the outset. As experience grows the guidance can be updated with (suitably anonymised) examples. A general point is that guidance is likely to work best for taxpayers and the WRA if it is dynamic and agile with regular updates (publicised on the WRA website via a dedicated updates page). In terms of avoidance, we have previously pointed to the UK SDLT experience where SDLT schemes were widely marketed for some considerable time before action was taken despite feedback from practitioner members of HMRC's stakeholder group SDLT Working Together). We think that setting up a similar stakeholder group in Wales to provide a platform for discussion between the WRA and those working with LTT will be helpful here. (Paragraph 8.41 of the Explanatory Memorandum indicates that such engagement is envisaged alongside the existing forums.)

#### 6 Reliefs

6.1 The Explanatory memorandum states at 3.21:

'Tax reliefs are an important part of the tax regime and targeted at a variety of different objectives. Some reliefs are designed to encourage a particular behaviour, aimed at achieving social or economic policy objectives, whereas others are created to ensure fairness within the tax regime, for example, to prevent 'double taxation', where land is transferred without any effective change in its economic ownership. The intention is to provide a suite of reliefs consistent with the LBTT and SDLT regimes.'

- 6.2 The availability of the reliefs is subject both to the overarching TAAR for all LTT reliefs (section 31) and the general anti-avoidance rule (section 65). We note that the GAAR is intended to operate in tandem with the targeted anti-avoidance rules. We welcome the fact that the flawed FA 2003 sections 75A-C have not been replicated in the Bill.
- 6.3 The TAAR denies relief for a tax avoidance arrangement defined as being one where the obtaining of a tax advantage is the main purpose, or one of the main purposes, of the buyer and the arrangement lacks genuine economic or commercial substance other than the obtaining of a tax advantage. As with the GAAR formulation, we are concerned that using 'one of the main purposes' rather than 'the sole or main purpose' means there is a very low threshold for deciding that the claiming of the relief has an avoidance element. A clearance facility would aid certainty.
- 6.4 The rationale for the overarching TAAR is to be found in the EM where it is noted (at 3.39) that SDLT legislation includes a number of Targeted Anti-avoidance Rules (TAARs) in the various reliefs, many of which are expressed in the same way so can appear repetitive. The intention is therefore to extend, significantly simplify and strengthen the approach by creating an overarching TAAR for all LTT reliefs.
- 6.5 While entirely recognising the value of simplifying the code, the 'one size fits all' approach of the overarching TAAR may not sit comfortably alongside all the reliefs given their different objectives, particularly the public benefit reliefs<sup>3</sup> for example a charity may not operate according to economic or commercial principles; its charitable purposes may override those principles. We note that note 44 of the Explanatory

<sup>&</sup>lt;sup>3</sup> The category of public benefit reliefs include charities relief, certain acquisitions by registered providers of social housing, relief for transactions relating to the reorganisation of public bodies, compulsory purchases, transactions relating to compliance with planning obligations, changes to parliamentary boundaries, and compliance with treaty obligations.

Memorandum attempts to address this concern noting that while a charity may not have a commercial reason for the acquisition, an economic purpose would be present as the charity has exchanged cash for a physical asset with the aim of furthering its charitable purposes. We are concerned that this helpful interpretation<sup>4</sup> may not be readily apparent from the legislation. The CIOT has long opposed the use of concessionary guidance to narrow the effect of widely drawn anti avoidance legislation.

- 6.6 The suggestion, noted above, that a statement of the intent in respect of each LTT relief is included in the Bill would assist in applying the TAAR also.
- 6.7 We note also that it is not immediately apparent how the TAAR is to be applied where a combination of reliefs are claimed as part of a larger transaction in circumstances where each relief has an economic purpose but the result (as in the case of Project *Blue*<sup>5</sup>, for example) is that no tax is claimed to be due.
- We note from Table 3 of the Explanatory Memorandum the low take up of the relief for certain acquisitions by registered social landlords (Schedule 14 Part 6) despite the fact that social housing is a key issue for Wales. One of the conditions for this relief is that the transaction is funded with the assistance of a public subsidy. Anecdotal evidence from members suggests that since the enactment of this relief for SDLT, the availability of grant funding for housing associations has reduced so that associations are now more likely to raise external funding in the market or by selling off part of their developments. The lack of grant funding denies relief, is that result consistent with the policy intent? There is a further lack of clarity in what level of grant funding is required as the condition refers to funding 'with the assistance of a public subsidy'? A statement of legislative purpose would help to clarify when relief is intended to be available.
- 6.9 Section 31(3) defines 'tax' for the purposes of the TAAR as meaning LTT and defined UK non-devolved taxes. Explanatory Note 45 notes that prohibiting the relief from LTT where the arrangement involves avoidance of tax imposed at a UK level is without prejudice to any action HMRC might take to recover the non-devolved tax that has been avoided.
- 6.10 The inclusion of non-devolved taxes in the definition of the TAAR appears to present significant practical difficulties: it is unclear to us how the WRA will have access to the information to determine whether non-devolved taxes have been avoided.
- 6.11 We suggest that in fact consideration might be given to reversing the definitions of 'tax' in the GAAR and the TAAR: for the TAAR, only devolved taxes is likely to be of concern as it is the misuse of the relief from LTT that is the presumed focus; for the GAAR the concern is more perhaps with an artificial structure that may be aimed at avoiding other taxes but happens to give rise to a loss of devolved tax.

<sup>&</sup>lt;sup>4</sup> The relevant part of Note 44 reads: 'Whether an arrangement has a genuine economic or commercial main purpose will, ultimately, depend on the facts of the transaction. However, the rule should not prohibit a claim to relief by a charity where it acquires a property for charitable purposes (for example housing people who meet the charity's charitable purposes) as, whilst there may not be a commercial reason to the acquisition, there is an economic purpose as the charity has exchanged cash for a physical asset - the property - with which to further its charitable purposes.'

<sup>&</sup>lt;sup>5</sup> Project Blue Ltd v HMRC [2016] EWCA Civ 485

#### 7 Powers to make subordinate legislation

- 7.1 The extent of the regulation making power conferred by the Bill is apparent from the table in the Explanatory Memorandum setting out 33 powers. We note the careful consideration that has been given to deciding whether the more rigorous affirmative procedure is prescribed for powers that could affect a buyer's tax liability with the negative procedure restricted administrative changes.
- 7.2 We have some reservations about the lack of scrutiny by the Assembly for powers to change substantive matters by statutory instrument even where the process is subject to the affirmative procedure, for example the power to introduce, modify or remove reliefs conferred by section 30(6) to reflect policy changes and/or economic and property market conditions.
- 7.3 Section 76 provides a power to make further ancilliary changes to give full effect to the Bill. Is this section intended to provide for the enactment of transitional provisions?

  Otherwise there is no mention of transitional measures.

#### 8 Filing and payment deadlines

- 8.1 We note the current HMRC consultation 'Stamp duty land tax: changes to the filing and payment process' that proposes changes relating to SDLT filing and payment process, the main change proposed being to reduce the filing and payment window from 30 days to 14 days. (Consideration of the SDLT penalty regime will also reflect the wider Making Tax Digital consultations). We note that the Bill includes powers to amend the filing and payment dates by secondary legislation if Wales choose to make similar amendments.
- 8.2 The CIOT is responding to the current HMRC consultation. In broad terms, our view is that for a straightforward residential sale and purchase transaction (freehold and leasehold), filing the return and making payment within 14 days should not generally present difficulties particularly as the preparation of the draft return is usually done at an earlier stage in the conveyancing process. Nevertheless 14 days (which includes non-working days) will significantly shorten the time available to file and pay before a fixed penalty is incurred particularly over bank holiday periods. We think the shortened period will present difficulties for firstly, complex commercial transactions requiring detailed enquiries to establish the information required for the return and secondly, for deferment applications in the case of contingent or uncertain consideration (section 57 of this Bill) that have to be made by the filing date.
- 8.3 One of the long–running issues in completing the SDLT return is the need to include the data for VOA rating purposes rather than to establish the SDLT liability. We note that the LBTT return does not require the equivalent rating information.
- 8.4 It is to be hoped that the new LTT return will remove the need to include the rating data and will ideally de-couple the deferment application from the return, via a separate online application.
- 8.5 We note that the deferment provisions in the Bill differ slightly from the equivalent provisions for SDLT; subtle differences may provide a trap for the unwary. For example the deferral request must propose an 'effective end date' by which the tax must be paid unless a further extension is agreed. It is unclear why this provision is necessary as the timing of the deferral may simply not be known.

#### 9 Land partly in Wales and partly in England

- 9.1 Land straddling the border of Wales and England will be treating as two transactions, one relating to land in the UK (chargeable to SDLT) and one relating to land in Wales (chargeable to LTT). The Bill provides for the consideration to be apportioned on a just and reasonable basis.
- 9.2 We note that the Explanatory Memorandum (at 8.42) indicates that data is not currently available on the extent to which two returns will be required although it is expected to be 'very small' for both residential and non-residential properties whether cross border properties or purchases of multiple properties.
- 9.3 We suggest that land straddling the border be regarded as linked (section 28) to ensure that developments are not structured to straddle the border and take advantage of rate differentials between SDLT and LTT.

#### 10 The 15% per cent slab rate

10.1 We support the decision not to include the 15% charge (and associated reliefs) for the purchase of high value residential property by companies or other non-natural persons which was introduced into the SDLT code by Finance Act 2012. We note that there is power at clause 24(4) of the Bill to introduce this provision through regulations

#### 11 Post implementation review

- 11.1 We welcome the anticipation that the legislation will be reviewed on a regular basis and at a minimum in 3-5 years' time once the WRA has bedded in (para 11.1 of the Explanatory Memorandum).
- 11.2 In relation to the treatment of leases, Part 4 of the Bill broadly mirrors SDLT. As we noted in our consultation response, a requirement for a regular return (rather than the current SDLT approach, as adopted in the Bill, of returns at a 5 year date or when the rent becomes certain, if earlier) would provide additional information and, arguably, improve compliance. However the compliance advantage of a return at regular intervals (as adopted for LBTT) will be balanced by an increase in the administrative burden for businesses, a cash flow cost and potentially a need for additional resources within the WRA. An assessment of these factors should however form part of the early experience of the WRA and the post implementation review.
- 11.3 The Bill retains the current SDLT approach to partnerships again providing welcome consistency in a complex but now reasonably familiar area for advisers (at least those who specialise in real estate transactions). However, partnership taxation is an area that is open to change and subject to consultation<sup>6</sup> and the wholesale adoption of the SDLT regime needs to be kept under review. There is a priority need for more

<sup>&</sup>lt;sup>6</sup> There is the current consultation for example <a href="https://www.gov.uk/government/consultations/partnership-taxation-proposals-to-clarify-tax-treatment">https://www.gov.uk/government/consultations/partnership-taxation-proposals-to-clarify-tax-treatment</a>

comprehensive guidance in this area as the guidance provided to date by HMRC is incomplete.

#### 12 Cross reference to other statutes

12.1 As a general point, we would strongly recommend that where the Bill makes reference to or uses a term from a provision of a UK statute, the relevant words should be re-stated in the Bill itself rather than effected by cross references (see in particular the cross references at Part 8). This would avoid finding that the LTT code is amended by some unrelated change to a UK Act, necessitating an amendment to the Bill. It also, pragmatically, makes the LTT code easier to read as a stand-alone Welsh Act.

#### 13 Acknowledgement of submission

13.1 We would be grateful if you could acknowledge safe receipt of this submission, and ensure that the Chartered Institute of Taxation is included in the List of Respondents when any outcome of the consultation is published.

#### 14 The Chartered Institute of Taxation

14.1 The Chartered Institute of Taxation (CIOT) is the leading professional body in the United Kingdom concerned solely with taxation. The CIOT is an educational charity, promoting education and study of the administration and practice of taxation. One of our key aims is to work for a better, more efficient, tax system for all affected by it – taxpayers, their advisers and the authorities. The CIOT's work covers all aspects of taxation, including direct and indirect taxes and duties. Through our Low Incomes Tax Reform Group (LITRG), the CIOT has a particular focus on improving the tax system, including tax credits and benefits, for the unrepresented taxpayer.

The CIOT draws on our members' experience in private practice, commerce and industry, government and academia to improve tax administration and propose and explain how tax policy objectives can most effectively be achieved. We also link to, and draw on, similar leading professional tax bodies in other countries. The CIOT's comments and recommendations on tax issues are made in line with our charitable objectives: we are politically neutral in our work.

The CIOT's 17,600 members have the practising title of 'Chartered Tax Adviser' and the designatory letters 'CTA', to represent the leading tax qualification.

The Chartered Institute of Taxation

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## Response to the Welsh Assembly's Finance Committee inquiry into the Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill from National Association of Estate Agents (NAEA)

#### October 2016

#### **Background**

- 1. National Association of Estate Agents (NAEA) is the UK's leading professional body for estate agency personnel, being part of a group representing more than 16,000 members who practice across all aspects of property services both in the UK and overseas. These include residential and commercial sales and lettings, property management, business transfer, auctioneering and land. The NAEA is a sister organisation to the Association of Residential Letting Agents (ARLA).
- 2. NAEA is dedicated to the goal of professionalism within all aspects of property, estate agency and land. Its aim is to reassure the general public that by appointing an NAEA member to represent them they will receive in return the highest level of integrity and service for all property matters. Both NAEA and ARLA members are bound by a vigorously enforced Code of Practice and adhere to professional Rules of Conduct. Failure to do so can result in heavy financial penalties and possible expulsion from the Associations.

#### **Evidence**

#### **General principles of the Bill**

- 3. NAEA welcomes the new powers for the Welsh Government to collect Land Transaction Tax (LTT) receipts. We think it will have a largely positive impact on the residential housing sector in Wales. The introduction of the new initiative will create a fairer system and in turn increase the desirability of Welsh property.
- 4. In the longer term we think that an LTT system that is reflective of the regional differences in housing markets will lead to an increase in house prices as demand rises. As a consequence the Welsh Government is likely to see an increase in revenue which can be used to regenerate communities across the country.
- 5. NAEA acknowledges the intention of LTT to provide a replacement for Stamp Duty Land Tax (SDLT) so that public services in Wales can continue to receive the benefit of



the revenues raised by that tax. However, it is essential that the revenues are ringfenced by the Welsh Government to spend on house building projects.

6. We believe that flexibility to create an LTT system unique to Wales will help to ensure that the Welsh residential market is healthy. However, where possible the LTT should broadly replicate SDLT processes and systems in order to provide stability and ensure that procedures and processes used to collect and manage the tax continue to be understood by tax payers, estate agents and businesses in both England and Wales.

#### Whether there are any unintended consequences arising from the Bill

7. The Welsh Government need to communicate widely to estate agents, purchasers, solicitors and mortgage advisors to ensure that everyone understands the changes and what tax they will be paying on a planned purchase. People in England and Wales need to be aware that LTT is a replacement tax and not an additional one.

#### Potential barriers to implementing provisions of the Bill

8. We believe that further guidance is needed when land transactions involve the acquisition of a chargeable interest where the land is partly in Wales and partly in England and are treated as comprising two separate transactions – one relating to land in Wales and the other relating to land in England. We note that the legislation states "land in Wales", however under the proposed arrangements this could create some complicated valuations and thus guidance models are needed.

#### **The Financial implications of the Bill**

- 9. As previously stated, NAEA agrees with the Welsh Government's decision to introduce LTT to replace SDLT. We approve of the commitment made by Welsh Ministers for the use of a marginal rate calculation of LTT for residential and non-residential transactions, which means the rates will be payable on the portion of a property price which falls within each band. This is consistent with SDLT and will help the majority of buyers.
- 10. However, we urge the Welsh Government to caution against revenue forecasting following the introduction of LTT. NAEA members in Scotland reported a slowdown in



sales at the high-end of the market following the introduction of Land Buildings Transaction Tax (LBTT).1

#### Implementation of tax bands and rates

- 11. NAEA believes that the Welsh Government should consider making the tax bands and rates more suited to the value of property in Wales in comparison to England and Scotland. By doing this the Welsh Government can take into consideration the uniqueness of the Welsh property market in order to better meet the housing needs of the population and maximise tax revenue. Further to the issue we raised at Point 7 in this response online calculators and guidance is also useful for estate agents.
- 12. Taking Scotland as a comparison, any proposals need to avoid slowing down sales in an economic centre like Cardiff where property prices are well above average, but demand remains high. For instance, the LBTT rates in Scotland mean that for purchasing property priced up to £325,000, purchasers are paying less tax in Scotland than they would on the same priced property under UK SDLT. Conversely, purchasers buying property priced from £500,000 to £1,000,000 in Scotland pay more tax than they would on similar priced property outside of Scotland under UK SDLT. This makes Scotland a more affordable place to invest for first-time buyers and middle-income earners. However, whilst policy makers may believe that those buying prime property are less sensitive to tax changes, we know that property sales in the high end of the market have slowed since the introduction of LBTT. Furthermore, sales activity in the high end of the market increased prior to the introduction LBTT while after the change our members in Scotland saw fewer properties sold valued up to £145,000 in the months after the introduction of LBTT when comparing the same period in 2015.<sup>2</sup>
- 13. If the Welsh Government decide to change or introduce new rates and bands they should take a consultative approach with a long lead in time to benefit the property sector. This is because any sudden change would negatively distort prices and cause uncertainty in the market.

<sup>1</sup> http://www.naea.co.uk/media/1043549/naea-scottish-parliaments-finance-committee-call-for-evidence-on-

<sup>2</sup> http://www.naea.co.uk/media/1045004/naea-response-to-scottish-parliament-call-for-evidence-lbtt-august-016.pdf



#### Approach to tax avoidance

- 14. NAEA welcomes the Welsh Government's desire to enable the Welsh Revenue Authority (WRA) to robustly tackle tax avoidance. However, it is our view that there needs to be transactional consistency between LTT and SDLT in relation to the General Anti-Abuse Rule (GAAR). There is a risk that property transactions in Wales could be reduced if there are more favourable tax loopholes in England for example.
- 15. Where appropriate we support the simplification of the Targeted Anti-Avoidance Rules (TAARs), but we believe that strong guidance around both GAAR and TAAR is needed. It would also seem appropriate for the WRA to set up a panel to look at the implications of property deemed "land in Wales" and the anti-avoidance rules.

#### **Proposed exemptions**

- 16. NAEA does not believe that the rent element of residential leases in Wales should be taxed under LTT. This is because the yields from such taxes would be too low to make the arrangement worthwhile.
- 17. We understand that the provision for 15 per cent slab rate for certain transactions involving non-natural persons is not considered currently relevant to Wales. NAEA believes that for some transactions a lower rate will potentially benefit revenues because, for instance, foreign investment can often bring with it economic prosperity and this type of investment should not be discouraged.

#### **Proposed reliefs**

18. NAEA believes that the current reliefs and exemptions for SDLT should be retained. The reliefs and exceptions as they stand are understood by tax payers which will mean that they apply equally to Welsh home buyers as they currently do to home buyers in England. This will also assist in a smooth transition to LTT for the property market in Wales.

#### How residential and non-residential transactions are defined and treated

19. We are concerned that whilst the definition of "residential property" means "dwelling" we think that it should include a more explicit reference to "personal habitation" be it as a primary or secondary residence. Currently this distinction is not



clear and will be particularly important if the Welsh Government decide to introduce a 3% surcharge on the purchase of additional homes.

- 20. Furthermore, greater clarity will help prevent confusion with properties which have mixed elements of residential and commercial use such as residential hotels, residential care homes, hostels, mobile homes and park homes, as it is not always clear under which taxation system such properties fall.
- 21. We agree with the WRA's approach to allow taxpayers to submit a return electronically, while retaining the option for tax payers to submit a paper return. Over 90% of SDLT returns are done online as well as millions of firms who already manage their VAT returns, Corporation Tax and Self-Assessment returns online.
- 22. In order to maintain consistency with SDLT, NAEA believes that an LTT return should be submitted within 30 days of the transaction. If HM Revenue and Customs decide to change this date then it is advisable that the WRA also align themselves with this change in order to avoid confusion for estate agents and tax payers working and living across England and Wales.

# Land Transaction Tax: Higher Rates for Purchases of Additional Residential Properties

#### ABOUT THE RESIDENTIAL LANDLORDS ASSOCIATION

The Residential Landlords Association (RLA) represents 20,000 small and medium-sized landlords in the private rented sector (PRS) who manage over 250,000 properties across the UK. It seeks to promote and maintain standards in the sector, provide training for its members, promote the implementation of local landlord accreditation schemes and drive out those landlords who bring the sector into disrepute. Members also include letting and managing agents.

#### Summary

The devolution of Stamp Duty powers to the Welsh Assembly is an important opportunity for the Welsh Government to tailor and shape current rules into a form that works for Wales. RLA Cymru welcome the change from Stamp Duty Land Tax to Land Transaction Tax (LTT) and the open approach the Welsh Government has taken in shaping how this tax will work for Wales.

The Private Rented Sector (PRS) in Wales has, over recent years, faced a whole host of changes from both Welsh and Westminster Governments. Financially, the sector has never come under such pressures, and in terms of new compliance, landlords in Wales are going to have to face two of the largest Acts the Welsh Assembly has ever passed.

The RLA works to understand how the sector will react to new statutory requirement and tax changes in advance of implementation. In a recent survey of our membership, 84% of landlords indicated that they are likely to consider increasing rents to cover their increased tax burden and 78% of members said that these changes have deterred them from investing further.

This is a troubling prospect for a country facing an ongoing housing crisis, especially as Wales sees some of the lowest and stable rents in the UK. With landlords under extreme financial pressure and regulatory demands, many are looking to increase rents or exit the sector. All of which has an impact on rents and standards as tenants have less choice, all of which creates the perfect climate for criminal landlords to operate.

The finances of most landlords have never been under more pressure, and they are no longer in a position where they can continue to absorb further costs. This means that although many landlords are, rightly, working to ensure they fully comply with the law and tax regime, many of the costs have to be reflected in the rents. As a result, new taxes and costly regulation are ultimately paid by the tenant.

Despite these difficulties the PRS is an important provider of housing in Wales, catering for a number of different markets from students to families. The Homes for Wales coalition states that Wales needs 12,000 homes each year just to keep up with current demand. No single sector of the housing market can fix the housing crisis, however PRS landlords do have a part to play. Landlords provide a

significant amount of investment in bringing new properties into use, bringing old and derelict properties back into supply, increasing the standard of some of Wales' oldest and most difficult to maintain pre-1914 properties, and investing in new developments by purchasing off-plan. All of this is however at risk given the changes coming from both Westminster and Welsh governments.

We strongly believe that for Wales to solve its housing crisis, it needs to encourage all housing sectors to grow and offer people more choice when it comes to housing. Stamp-duty is however, a policy designed in London, for London, and to tackle issues that are London specific. We do not believe that the additional 3% levy is best designed for Wales.

Although we are fully against the continued implementation of the 3% levy, on the grounds that the PRS in Wales is broadly on the right track but facing tough pressures, and that this was a policy designed for the London market, we would encourage the Welsh Government to look at alternatives that work best for Wales.

Our first option would be to remove the 3% levy in its entirety, however if this were not possible we would urge the Welsh Government to consider a number of exemptions, which would help tailor the policy to Welsh needs.

We believe that the higher rates (£% levy) should not apply to properties purchased with intent to let, where:

- 1) The property has genuinely been on the market for one year or more
- 2) The property has not been occupied for over 1 year (empty home)
- 3) The property is being purchased off-plan
- 4) The property is derelict or in severe disrepair

Ideally we would like to see the additional levy removed, however having a list of exemptions within the Act, which the Minister would have the power to amend later, would give Wales a flexible tax system which it could alter to accommodate its changing needs.

#### A Different PRS in Wales

Wales is unlike any other part of the UK when it comes to the cost and regulation of the PRS. We are currently in the midst of implementing Rent Smart Wales, which not only requires landlords to register, but also to train and obtain a licence. Furthermore, landlords will soon be using standardised contracts and a new Fit for Human Habitation standard under the Renting Homes Act. All this points to a better class of landlord which reflects in the standard of properties in the PRS and our high satisfaction rating. The National Survey for Wales finds that 90% of PRS tenants are satisfied with their accommodation (this compares to 83% of tenants in the social housing sector).

Rents in Wales are also lower and far more stable than most other parts of the UK. Since 2012, yearly change in rent levels in Wales have not exceeded 1% according to the ONS. However, the Index of Private Housing Rental Prices (IPHRP) recorded a fall in rent prices in Wales for the 12 months to June 2016. This is in stark contrast to London (for which the additional levy was designed) which has seen rental prices rocket due to a chronic lack of supply.

Further, the PRS is becoming increasingly secure, with the number of possession claims from PRS property substantially lower that the social sector. Figures from the Ministry of Justice show that in

2015, in Wales, the social sector made 4,265 claims for possession compared to just 677 from PRS landlords.

Although work remains to be done, it is fair to say that many of the misconceptions held against the PRS ought to be dismissed, as the PRS in Wales has continued to demonstrate that it is part of the solution to the housing crisis.

#### A Policy for London, Not Wales

We have argued that Stamp-duty is a taxation policy primarily designed to tackle issues in the London housing market. This argument is most evident when we consider exactly where stamp-duty revenue comes from.

11% of the stamp duty receipts in England and Wales are from Westminster, Kensington and Chelsea alone, where the average bill was almost £110,000. Over 2015 London contributed to 44.6% of all stamp duty receipts while only accounting for 12.3% of transactions<sup>1</sup>. The current stamp duty policy is designed for London, not Wales, and as such has detrimental effect on the Welsh property market.

The latest House Price Index from the Office for National Statistics revealed the calming of house price growth from 9.7% in the year to June, to 8.3% in the year to July<sup>2</sup>. This is because stamp duty is dampening the transaction volume across the UK, however transaction volume has already been suppressed most in Westminster, Islington and Chelsea and Kensington<sup>3</sup> – again demonstrating that this is a policy designed for London not Wales.

Ultimately, fewer transactions results in less tax. A large proportion of the revenue from stamp duty is generated from London (44.6%), and two specific London boroughs account for 11% of total receipts. The number of transactions in these areas is already decreasing<sup>4</sup>, however Wales experiences the decreasing transaction effect without gaining the same financial benefits generated by Westminster, Kensington and Chelsea. As such, the additional 3% levy will decrease the number of transactions, without generating a significant amount of revenue, due to the impact on transactions.

The knock-on effects of this is an overall reduction in stamp duty returns. Provisional figures suggest that stamp duty returns could be down by 2% by the end of the year, however this figure could have been a lot lower were it not for the surge in buy-to-let at the start of the year to beat the introduction on the 3% levy<sup>5</sup>. Because this surge would not be repeated if Wales continues the UK policy, we can reasonably assume that the revenue from stamp duty is only set to decrease further. Wales is therefore left in a position where it is still implicated by the negative effects of stamp duty, but does not receive anywhere near the same revenue generated by the London boroughs of Westminster, Kensington & Chelsea.

<sup>5</sup> Ibid

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<sup>&</sup>lt;sup>1</sup> https://kfcontent.blob.core.windows.net/research/78/documents/en/autumn-2016-4079.pdf

<sup>&</sup>lt;sup>2</sup> http://www.ons.gov.uk/economy/inflationandpriceindices/bulletins/housepriceindex/july2016

<sup>&</sup>lt;sup>3</sup> https://kfcontent.blob.core.windows.net/research/78/documents/en/autumn-2016-4079.pdf

<sup>&</sup>lt;sup>4</sup> Ibid

#### The Stimulus Effect of Cutting Stamp Duty

While superficially attractive in terms of possible extra revenue for the Welsh Government, the reality may well be the opposite effect, namely, less revenue overall.

Research finds that a 1% cut in Stamp Duty results in a 20% increase in market activity. Indeed, this figure was reflected and exceeded in the month before the additional 3% SDLT was introduced UK wide<sup>6</sup>. Before the additional 3% SDLT levy was introduced in April 2016, the market saw what many commentators have called a 'boom' in buy-to-let mortgages. Data from the Council of Mortgage Lenders shows that the number of buy-to-let mortgages was up in March 2016 by 142% annually, which reflected in lending was a 163% Increase.

This was a substantial increase in the amount of activity in the buy-to-let market, which will have had an impact on the number of homes available to renters. However, more activity in the buy-to-let sector isn't just good news for tenants, who benefit from lower rents and increased choice, plus more competition between landlords, but it has significant economic advantages for many in the 'local economy'.

Purchasing a house is associated with substantial household spending on repairs, renovations, durable goods (domestic appliances, consumer electronics, furnishing, etc.), and commissions to agents and lawyers. Using UK consumption survey data, Best and Kleven estimate conservatively that a house transaction triggers extra spending of about 5% of the house price<sup>7</sup>. When combined with the estimated increase in transaction volume (20%) this begins to represent a very real form of economic stimulus.

"The large effect is due to the strong responsiveness of house purchases to transaction taxes along with the complementarities between moving house and consumer spending. More generally, reducing transactions costs in the housing market (using tax cuts or subsidies) may be a powerful form of stimulus"<sup>8</sup>

Landlords typically invest heavily after purchasing a property, because the property needs to meet high standards to attract potential tenants, but must also comply with a litany of legislation impacting solely on PRS landlords and not owner-occupiers. Therefore, a much greater economic stimulus would be expected.

The reverse will be the case if the 3% levy is maintained. The levy on the purchase of a buy to let property will mean that less money is available at the outset for spending on the property. It will also result in lower initial investment into the property due to less expenditure on repairs and improvements.

Market Dynamics, Landlord and First Time Buyers

Landlords, as buyers, help lubricate the housing market. They form a very important part of the house buying mechanics, and encouraging investment from landlords is important for all types of

<sup>&</sup>lt;sup>6</sup> https://web.stanford.edu/~mbest/best-kleven\_landnotches\_feb2016.pdf

<sup>&</sup>lt;sup>7</sup> https://web.stanford.edu/~mbest/best-kleven\_landnotches\_feb2016.pdf

<sup>8</sup> Ibid

tenures. Often, when moving home, buyers and sellers can become linked together in a chain, which eventually needs to be broken in order for completion to happen. Because landlords are acting as buyers and not sellers, they can bookend chains.

A survey of 2,000 home movers by Which? found that around three in ten (28%) people have experienced a property purchase falling through, due mostly to reasons relating to the difficulties with Chains. 21% have had to pull out of a Chain because their own sale fell through, and 13% said the seller had pulled out because the process was taking too long<sup>9</sup>.

Landlords can often be a solution to these long chains, giving more liquidity into the market and dramatically shortening the time taken for completion for all types of buyers, including first time buyers.

Much has been said about PRS landlords and first time buyers competing for the same properties, however this is a narrative that has no basis in fact. Whilst the Chancellor (then George Osborne) has argued that the Stamp Duty levy is about freeing up more properties for purchase instead of being bought for buy to let, there is very little evidence to support the assertion that landlords and home owners are competing for the same properties. A recent report by the London School of Economics has noted: "The (very limited) research into direct competition between investors and private owner-occupiers has found that nationwide only a minority of sales to landlords involved bids from both types of buyer <sup>10</sup>.

#### **Closing Comments**

Wales has worked hard to shape the PRS into a sector that contributes positively towards the overall housing situation in Wales. Landlords are registering and undergoing training, with greater satisfaction rates among tenants in the PRS and consistently low rents. However, this is at threat through a number of taxation changes and polices designed in Westminster. As stamp-duty is devolved to Wales, the Welsh Government has the opportunity to shape the policy in a way that works for Wales. At present, the stamp-duty policy is designed to tackle issues in London, generating detrimental effects on the housing market of other parts of the UK, notably Wales. This is evidenced that London accounts for 44.6% of stamp-duty revenue despite only accounting for just over 12% of transactions. Given the positive PRS here in Wales and the need for every housing sector to grow, in order to tackle the housing crisis in Wales, we see no reason why Wales needs to adopt the London centric policy of adding an additional 3% levy on stamp-duty to the cost of homes available to rent.

<sup>10</sup> London School of Economics, "Taking Stock - Understanding the effects of recent policy measures on the private rented sector and Buy-to-Let", 11th May 2016, Page 5

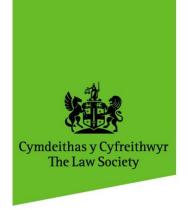
 $<sup>^9\</sup> https://press.which.co.uk/whichpressreleases/three-in-10-property-purchases-fall-through/$ 

<sup>-</sup> http://lselondonhousing.org/wp-content/uploads/2016/05/GRP12392-LSE-report-design-WEB.pdf.

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# Consultation on the Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill

September 2016

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#### Introduction

- The Law Society of England and Wales ("the Law Society") is the
  professional body for the solicitors' profession in England and Wales,
  representing over 170,000 registered legal practitioners. The Law Society
  represents the profession to legislators, governments, regulatory bodies and
  wider stakeholders.
- 2. The Law Society has a public interest in law reform and plays an active role in the effective operation of legal institutions and access to justice in England and Wales.
- 3. The Law Society Wales Office delivers the Law Society's aims in Wales, working with Welsh institutions; influencing and responding to law-making for Wales; and promoting and supporting the legal community in Wales.

#### **Background**

4. The current stamp duty land tax ("SDLT") affects both private citizens and commerce consequently Wales' replacement requires a careful approach. On the publication of the Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill ("the Bill") the Cabinet Secretary for Finance and Local Government stated "The Bill retains key elements of stamp duty land tax, ... This provides consistency and will enable a smooth transition for the property market." This approach is welcomed.

#### Overview

- 5. The Bill is long and detailed and a careful approach to line by line scrutiny is necessary. Errors have appeared in Welsh Government Bills in the past which have been corrected during passage through the Assembly. We note that the Cabinet Secretary has provided a "table ...to signpost to existing UK and Scottish legislation" to assist this process.
- 6. Additionally, the Welsh version of the Bill requires special attention because provisions have been borrowed from other existing land transaction tax legislation which is stated in English only. The legislative glossary<sup>3</sup> which has been published is helpful but does not have legislative effect.
- 7. In many instances property practitioners rather than tax specialists deal with this tax. Currently, the intention is that the Land Transaction Tax ("LTT") should replicate SDLT however, where there is divergence e.g. as may be the case between the guidance issued by the Welsh Revenue Authority ("WRA") and HM Revenue and Customs ("HMRC") specialists in SDLT will no longer be able to advise for LTT. Unless practitioners develop expertise in LTT a dearth could emerge: this is a particular concern regarding commercial property.

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<sup>&</sup>lt;sup>1</sup> Written Statement 12 September 2016

Letter from the Cabinet Secretary for Finance and Local Government – 28 September 2016
Geirfa'r Gvfraith Bil Treth Trafodiadau Tir a Gwrthweithio Osgoi Trethi Datganoledig (Cymru)

- 8. The provision for a "general anti-avoidance rule" ("GAAR") operates as an amendment to the Tax Collection and Management (Wales) Act 2016 ("TCM") which was passed by the previous Assembly on the 8th of March this year. Such a fundamental provision requires careful scrutiny as it will apply to all Welsh taxes not just LTT. There is a danger that the provision will be considered in the context of LTT only whereas it is has a wider impact. In addition, the move to amend the TCM only 6 months later raises the question of how easily any future changes in policy or improvements can be enacted without a vehicle such as a regular Finance Act?
- 9. As a matter of good law-making there is a need to review the impact and operation of new laws in this case a formal review is vital to appreciate the effect of a move to a new regime and tax collection authority.
- 10. The comments set out below are made to highlight areas of concern where the Bill requires careful interrogation to ensure there are no unintended consequences, that there is clarity and fairness for taxpayers and that the provisions are workable.

#### PART 2 The Tax and Key Concepts

#### **Chapter 2 Land Transactions**

#### Section 9 Land partly in Wales and partly in England

- 11. This section introduces a new and additional step to the process of buying or leasing land along the border. Properties straddling the border ("cross-border properties") will now fall into a special category. The most important point that has been repeatedly made is that buyers will want to know what their LTT/SDLT liability is before they make the offer to buy. Although the section states "the consideration ... is to be apportioned on a just and reasonable basis" this does not help with implementation.
- 12. Where a single transaction includes Welsh and English land, the transaction will be treated as if there were two transactions, and their consideration is apportioned. The apportionment required by the legislation is very difficult in practice. It would be inappropriate for solicitors to calculate the apportionment. It may therefore fall to the selling agent who has a duty to the seller but has a potential immediate conflict if asked by the buyer to provide the LTT/SDLT apportionment report.
- 13. Assuming an agent produces a report (hopefully backed by their insurance) and the solicitor considers it safe to rely on that report, we will not then know whether it is agreed by HMRC and WRA until the two returns are submitted and the assumed liabilities discharged. The buyer, their solicitor and the agent could end up in the middle of a dispute between the two tax authorities: it will take any and all certainty out of almost every transaction.
- 14. Clear guidance will need to be given about how a just and reasonable apportionment will be arrived at and confirmed by the tax authorities so that it can be relied on by the buyer.

- 15. How closely will the WRA interact with HMRC? Will there be a ruling system available from the WRA? Should SDLT legislation for England include a new provision to accommodate the treatment of cross-border properties?
- 16. The Land Registry have given evidence regarding the number of properties which could be described as cross-border properties but the number is uncertain and the Land Registry do not currently take account of the geographic border.
- 17. The whole process needs certainty, preferably from the outset of the transaction. It has been suggested that a notice could be served on HMRC and WRA at the outset of the transaction setting out what the parties believe to be the liability and giving them 28 days in which to object.
- 18. Another suggestion is to appoint an independent panel of agents (possibly on a tender basis as was the case for the valuations in respect of TB compensation) whose decision would be binding on the parties, the WRA and HMRC. This would ensure that the total LTT/SDLT liability would never be more than the one calculated tax.
- 19. Whatever the process for cross-border properties it needs to be early, certain and quick.
- 20. A further issue regarding allocation of properties as being in Wales or in England is that where they are 'near to' the border that location cannot be confirmed as being in Wales or England by reference to the post code. There are lots of cross border postcodes such as Hay on Wye which has an HR (Hereford) post code and further up the SY and CH postcodes criss-cross the border. It is possible that solicitors might not know which side of the border a property is on and without a definitive map showing the location of the border who will bear the burden of any mistake? A definitive border map will be needed at the Land Registry otherwise they will be unable to satisfy themselves that the correct tax been paid to the correct authority.

#### **PART 3 Calculation of Tax and Reliefs**

#### s31 Reliefs: anti-avoidance

- 21. Lawyers and their clients want certainty insofar as that is possible. Section 31 introduces a targeted anti-avoidance rule ("TAAR") to a variety of reliefs. Our main observations are:
- 22. The TAAR covers more reliefs than is the case for SDLT. For example, there is no TAAR for sale and leaseback relief for SDLT.
- 23. The TAAR is a "tax advantage" rather than a "tax avoidance" provision. The former is much wider. It may catch transactions, therefore, which are not caught by the SDLT equivalent. Consider a company which owns land in Wales and England which is transferred to a 75% subsidiary. It may get group relief in England, but not in Wales (or visa versa). This does not "provid[e] consistency".

- 24. The general anti-avoidance rule ("GAAR") in clause 65 should provide wholly comprehensive effect and so would cover any transaction to which the TAAR would also apply. So why is there any need for a TAAR? If in fact the TAAR covers arrangements which are not covered by the GAAR, can the GAAR genuinely be called a general anti-avoidance rule?
- 25. When the current English law GAAR ("the English GAAR") was introduced, it was the hope of Graham Aaranson QC, who provided the original research and drafting on the GAAR, that existing TAARs could be phased out and further TAARs rendered unnecessary. This admirable principle should, we suggest, be followed for the LTT.
- 26. What possibility will there be of clear guidance and/or a ruling system? Time, effort and money can be spent in trying to come to terms with legislation whose effect is unpredictable (i.e. the TAAR) and this can delay, if not completely frustrate, transactions. If there is no ruling system, then the burden of risk will be thrown onto the professions with accompanying additional cost and uncertainty.
- 27. Detailed guidance would be helpful, but our experience of "anti-avoidance" guidance in SDLT is that it is unhelpful. The examples given are clearly one side of the divide or the other, on the facts, and so are no good as a steer as to how the legislation should be interpreted in marginal cases (which is always going to be the difficult area).
- 28. We are offering our assistance to help the WRA in producing detailed guidance as well as assisting in the training of WRA officers in future in this difficult area.
- 29. Because the LTT TAAR is different from the current, or English, TAAR, there is little that can be read across from the SDLT know how/guidance into the LTT. This is a very real distinction between the two regimes.
- 30. Consider the following example:

For SDLT purposes, Section 57A Finance Act 2003 deals with sale and leaseback relief and, as is mentioned above, is not subject to any TAAR. Relief under Section 57A is only available if the leaseback is granted to the person who transfers the freehold. If the leaseback is granted to a group company, relief is unavailable.

The English GAAR recognises that there seems little wrong with reorganising ownership of the asset to be sold and leased back either prior to the sale and leaseback, or subsequent thereto. So if A owns a property and wishes the leaseback to be not to it, but to another group company, a transfer of the property to that other group company prior to the sale and leaseback is "English GAAR compliant". How would the LTT TAAR operate in these circumstances?

#### Part 7: General anti-avoidance rule

31. There is no double reasonableness test as there is in the English GAAR.

- 32. Nor is there any indication that there will be GAAR guidance which has an important statutory status for the English GAAR. We would expect detailed guidance of the application of the GAAR in Wales to be promulgated at the same time as the legislation is in enacted. We would expect such guidance to include "marginal" examples, plus an explanation as to why they fall one or other side of the avoidance line (in the same way that the English GAAR guidance does), since it is those reasons which can be extrapolated to real life situations which are not on all fours with any of the examples in the guidance.
- 33. The GAAR should cover everything that is covered by the relief TAAR in Section 31, thus rendering the latter unnecessary.
- 34. Taxpayers will have to self-assess whether the GAAR applies. Will there be a ruling facility? Consider the following example; do you think the organisation should be subject to the GAAR (or indeed a TAAR)? A care home organisation owns land which is subject to a lease from a local authority. It wishes to refurbish its premises extensively, i.e. knocking down its existing building and building a new one in its place. The local authority landlord is amenable to the proposition. If the care home surrenders its tenancy and the local authority then sells it the freehold, that is an exchange with a market value imputation, for LTT, for both transactions. If on the other hand the existing tenancy is surrendered and a new lease is granted by the local authority, that benefits from the relief in paragraph 17 of Schedule 5. Does the committee think that choosing the latter course of action should (or indeed does) fall foul of the GAAR? Does the committee think that the granting of the lease has more economic substance than the sale of the freehold? Does it matter that the only reason why the arrangements are structured as a surrender and leaseback, rather than a surrender and sale of freehold, is to save LTT? If this does not fall foul of the GAAR, why is that?

#### **Further points**

- 35. With regard to the powers to make subordinate legislation we suggest that any changes to the legislation which impose a financial burden on taxpayers should be scrutinised and debated by the National Assembly.
- 36. A stakeholder group, the Stamp Duty Working Together Stakeholder Group, was established to bring together industry and professional bodies with UK government and bodies such as the Land Registry to discuss develop and promote co-operative strategies for dealing with tax affairs with particular reference to HMRC's role. This stakeholder group meets regularly and is a useful opportunity for stakeholders to work together to ensure the system works for all those involved. Such a group should be established for LTT and we would advise the early establishment of a formal group before the LTT comes into effect in 2018.

#### **Emerging Issues**

37. The Welsh Government is undertaking a consultation on the introduction of an additional rate of tax for residential properties. The definition for residential and non-residential transactions, which is taken from the SDLT legislation, has some intrinsic difficulties (what is a similar establishment to a hotel, for

- example?) and then suffers from a very significant lack of specificity and guidance.
- 38. Residential property has always been (until the last three years) the poor relation of SDLT. The main guidance dealing with it, therefore (SP1/04), was produced at a time when values were smaller, the rates were lower and neither HMRC nor tax payers were worried, over duly, about residential property. The situation is now completely different. We have produced a paper which has been submitted to HMRC about the lack of clarity there is surrounding the definition of residential property. For example, if a substantial residential property has three or four rooms put to use as self-contained "bed and breakfast" accommodation, what impact does that have on the overall qualities of the substantial property? Does it render it not "entirely" residential? Do you split the non-residential from the residential and tax the two elements at different rates? What if there is a business in the garden or grounds? Does that prevent the property being residential at all, or again, do you pro-rate?
- 39. The additional 3% is causing a very great deal of trouble in England. HMRC have vastly underestimated the difficulties it has caused and thus has been very slow to provide the advisory resources that taxpayers could rightly expect.
- 40. It has also provided difficulties for professionals (both conveyancers and accountants) since tax payers have become used to conveyancing fees of a modest level and have not seen SDLT advice as being tax advice; merely part of the conveyancing process. It is difficult for the profession to persuade taxpayers that the two are distinct pieces of advice.
- 41. The Law Society has been pleased to engage closely with the Welsh Government in its consideration of the implementation of this historic new tax raising power. We are pleased to contribute to the scrutiny of this legislation through the Finance Committee and will provide further comments on these and any additional issues which the Finance Committee wishes to examine.

Please refer any questions regarding this response to:

**Kay Powell LLM** Solicitor / Cyfreithiwr Policy Adviser / Ymgynghorydd Polisi

The Law Society / Cymdeithas y Cyfreithwyr Capital Tower / Twr y Brifddinas Greyfriars Road / Heol Y Brodyr Llwydion Cardiff / Caerdydd CF10 3 AG

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By virtue of paragraph(s) vi of Standing Order 17.42

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# Agenda Item 7

Clerk to the Finance Committee National Assembly for Wales Cardiff Bay Cardiff CF99 1NA

Dear Ms Davies,

Please find below RICS responses to Welsh Government Consultations on property taxation that we would like to submit for consideration in advance of the oral evidence giving session. If you have any queries in respect of this response please do not hesitate to contact me.

Yours sincerely,

David Morgan RICS Policy Manager in Wales

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Dear Sir,

Tax devolution in Wales - Consultation on a Land Transaction Tax

Thank you for the opportunity to respond to the consultation

RICS Wales is the principal body representing professionals employed in the land, property and construction sector and represents some 4000 members divided into 17 professional groups. As part of our Royal Charter we have a commitment to provide advice to the Government of the day and in doing so we have an obligation to bear in mind the public interest as well as the interest of our members

In response to the Consultation we would like to make the following replies:

Q1: Do you think the current residential Stamp Duty Land Tax (SDLT) rates and bands are suitable for Wales? If you think the current rates are suitable, please provide reasons why. If you think the current rates are not suitable, please provide reasons why and, where appropriate, provide suggestions for alternative rates and bands. :

No. RICS feels the property market spread is at generally lower values.

Q2: Do you think that the 15% slab rate for certain transactions by non-natural persons should continue to operate in Wales following the introduction of Land Transaction Tax (LTT)? Please explain the reason for your answer.:

RICS opposes the SLAB approach to property taxation in principle.



Q3: What would the key impacts be on the residential market in Wales of having a different transaction tax regime from England?

Provided it is made simpler in Wales, it could make the tax demonstrably fairer. In addition if the tax is set at lower rates, it could encourage more housebuilding in Wales.

Q4: Do you think the Welsh Government should have the ability to change or introduce new rates and bands in LTT with immediate effect? Do you think there are other areas of LTT where it would be appropriate for the Welsh Government to make changes with immediate effect? Please specify.:

Yes. On the one hand, there is an argument for people and business needing certainty and the ability to plan. The problem with that is that part of the planning will be avoidance, so transactions tend to bunch up or be rushed, depending upon the timing of changes. The ability to change rates at short notice should avoid some market distortions.

Q5: Do you think the definition used in SDLT defines residential property adequately for the operation of the taxes? Please give details of practical problems with the definition and how you think the definition can be improved (either by statute or guidance). :

Possibly not. RICS feels the definition could be made clearer

#### **Chapter 3: Non-residential property transactions**

Q6: How important is it to have consistency between the tax regimes in Wales and England for non-residential property transactions? Please provide practical examples to support your answers. If consistency is important, what key elements need to be consistent, e.g. tax structure (marginal or slab, rates and bands, how transactions are taxed)?:

If businesses see another system in Wales that is hard to understand, then it could deter investment. But if the system is simple and seen to be fair, most businesses should be able to cope.

Q7: Does a slab structure create distortions in the non-residential property market? Please provide practical examples to support your answers. If so, would a marginal rate be an improvement on this? Please give details.:

It must, if it does in the residential market, as different non-residential properties will also have different values and, since business will always seek to minimise tax costs, will lead to distortion.

Q8: What would be the key impacts on the non-residential market in Wales of having a different transaction tax regime from England?:



Again as with residential if it is made simpler in Wales, it could make the tax demonstrably fairer. Further again if taxed at lower rates, it could encourage more non-residential transactions in Wales.

#### **Chapter 4: Partnerships, Trusts, and Companies**

Q9: Do you think the SDLT provisions for partnerships, trusts and companies should be replicated within LTT? If appropriate, please state specific areas in which it should be altered and what the potential implications of this might be for Wales and LTT.:

We feel this could potentially introduce complexity. We would therefore urge a full review of the definition of these classes of organisation to see if they are still justified and relevant.

#### **Chapter 5: Leases**

Q10: Do you think the rent element of residential leases in Wales should be taxed under LTT? What effects do you think will occur if tax on the rent element was not replicated? :

RICS feels it it not particularly relevant. Almost all residential leases will have rents of a few hundred pounds a year, so it is not worth the effort. If the standard form of lease changes significantly so that more of the value is taken in higher rents, rather than in premiums that would be the time to consider potential changes

Q11: Do you think that a system of taxing leases in Wales would be improved by requiring a regular return? If so, how frequent do you think these should be? :

RICS feels this risks an unnecessary burden (see answer to Q10). Using an old Stamp Duty measure to ensure a contract (transfer on sale or a lease) would mean it cannot be enforced if the correct LLT is not paid, so placing the burden on the buyer to get it right, and enabling any taxes to be caught at that point.

Q12: Do you think that licences and tenancies at will should be taxed in the same way as leasehold agreements? :

Only if there are significant licence fees ("rents"), otherwise set a *de minimus* figure. But if a purported licence is actually a lease they should be taxed as leases.

Q13: Do you think any other element of the current SDLT regime on leases for either residential or non-residential arrangements should be changed? If so, why?:

Not at present



#### **Chapter 6: Reliefs and exemptions**

Q14: Do you think that any of the current reliefs or exemptions in SDLT should be retained, removed or modified? Please state which you think should be retained, altered or removed and why.:

We feel this question should be addressed in a separate consultation.

Q15: Do you agree that LTT should adopt the SDLT form of sub-sale relief? If so, why?:

Yes we feel it should make matters simpler

Q16: Do you think there are any suitable cases for introducing new reliefs? Please explain why. :

Yes. For example local authority purchases or other strategic site assembly organisations, to help enable assembly of land banks for building.

Chapter 7: Compliance, avoidance, disputes and penalties

Q17: How do you think the rate of online filing could be increased compared to SDLT? :

By concentrating on making the form swifter to complete online.

Q18: What arrangements should there be for those who cannot file online?:

Some paper filing should be retained as an option but gradually phased out.

Q19: How do you think the rate of online payment could be increased compared to SDLT? :

By requiring that LTT must be paid at the same time as the return is submitted.

Q20: Would requiring payment of the tax at the same time as submitting the return cause any problems? Please explain why.:

RICS feels this is unlikely.

Q21: Do you think that LTT should have a pre-clearance facility? If so, what do you think the benefits and key features of a pre-clearance system in Wales would and should be?:

Yes, we feel it should be similar to that for SDLT.



Q22: Do you think that penalties should be levied on the late filing of returns similar to those imposed by HM Revenue and Customs (HMRC)? Do you think that penalties similar to those imposed by HMRC should be used in LTT for errors in returns? Please explain your answers.

Yes, provided research is done first to ensure proportionality

Q23: Should LTT impose penalties for late payment of tax similar to those available to HMRC to encourage prompt payment of tax? :

Yes but again provided that they are proportionate to each case individually.

Q24: With regards to appeals, are there any improvements or simplifications that could be made to the existing approach to postponement of payment pending an appeal? :

RICS agrees with the present approach.

Q25: Should the Welsh Government replicate the existing Section 75A Finance Act 2003 legislation, or if it is to be replicated are there improvements that could be made? Are there any further anti-avoidance provisions that you would support? Please describe and explain.

RICS would like to observe that in principle the simpler a tax is, and the more burden for getting it right is put on the taxpayer (as with Stamp Duty, where contracts such as transfers on sale or leases could not be enforced if the correct LLT was not paid), the less avoidance should be a problem.

#### Other questions

Q26: Do you have any comments on the initial impact assessment:

We would like Welsh Government to carry out more modelling.

Q27: Do you think the move to LTT could or should have implications for other areas of taxation in Wales? Please provide an explanation specifying the areas of taxation and what the implications could or should be.:

RICS feels this unlikely

Q28: Do you have any other comments on the Welsh Government's plans to implement a land transaction tax in Wales?:



That a separate Welsh Revenue Authority should only be looked at once some time has been allowed after devolution of the tax, to allow it to be observed in action and any issues addressed before looking at changing the collecting organisation. To make a change at the same time as devolution is we feel an unnecessary risk given the importance of ensuring the devolution of the tax is smooth.

If you have any queries in respect of this response please do not hesitate to contact me.

Yours sincerely,

David Morgan RICS Policy Manager in Wales

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Financial Reform Division 2nd Floor East Welsh Government Cathays Park Cardiff, CF10 3NQ

Dear Sir,

#### Collection and management of devolved taxes in Wales

Thank you for the opportunity to respond to the consultation

RICS Wales is the principal body representing professionals employed in the land, property and construction sector and represents some 4000 members divided into 17 professional groups. As part of our Royal Charter we have a commitment to provide advice to the Government of the day and in doing so we have an obligation to bear in mind the public interest as well as the interest of our members

In response to the Consultation we would like to make the following replies:

**Question 1:** Do you agree with the proposal to establish the Welsh Revenue Authority as a Non-Ministerial Department, which is accountable to the Assembly?

RICS feels it t is might be easier to keep the current system at least for an interim period after the devolution of new powers in the next few years. As is said

"HMRC's processes and procedures are commonly understood by taxpayers and their agents and Welsh taxpayers will continue to pay tax to HMRC for non-devolved taxes."



Local authorities could continue to collect NNDR. For the replacement taxes (TTiiL and WLfT), there could be a specialist unit (or one each) to assess and administer TTiiL and WLfT, then HMRC could be asked to act as collection agent for the small sums assessed to be paid.

**Question 2.** What are your views on the proposed core set of duties for the Welsh Revenue Authority?

We would only say that high standards must be maintained

**Question 4:** What are your views on proposals to establish a Taxpayers' Charter?

The introduction of an alternative charter may be a benefit/disadvantage to some tax payer's potentially leading to moving tax base locations in order to take advantage of alternative charters. We recommend a Task and Finish group be established to look at this issue directly.

**Question 5:** What in your view are the most important considerations in determining the approach to collecting and managing devolved Welsh taxes, and why? (In answering please consider the factors shown in paragraph 2.37, but also draw attention to any other factors that are not included, which you consider to be important).

Firstly simplicity and retaining well established services that are already understood If implemented, clearly one of the main considerations will be the effective and economic management and collection of taxes. Initially at least we feel continuity in the agency of tax collector will be important.

**Question 6.** In light of your response to question 5, which organisation(s) do you consider should collect and manage devolved Welsh taxes, and why?

We would suggest that a steering group be employed to look at the benefits of negotiating alternative revenues and levels of taxation collected in Wales by HRMC and the means of redistribution of this tax revenue directly back to the Welsh Government.

**Question 8:** Do you agree with our proposed approach to invest powers in the Welsh Revenue Authority to enable it to collect taxpayers' information



Only so far as it is necessary to the assessment and proper administration of TTiiL and WLfT. Simplicity and fairness are essential.

**Question 10:** What are your views on other actions that the Welsh Revenue Authority should take to promote and encourage compliance?

Compliance with the Welsh Language commission guidelines

Question 11: Do you agree that the Welsh Revenue Authority should be provided with the powers to levy penalties

Yes provided they are proportionate and allow flexibility for individual circumstances

Question 14: Should Wales establish a specific tax disclosure regime for devolved taxes?

We feel this to be unnecessary at this point although it should be kept under review.

**Question 17:** Is there a need for a Welsh General Anti-Abuse Rule or Welsh General Anti-Avoidance Rule (GAAR) for devolved taxes?

No. The UK GAAR can already cover SDLT when devolved so, if it needs widening the UK Government could be asked to make any necessary amendments avoiding potential delays.

**Question 21**: Do you agree with our approach to avoiding tax disputes and achieving early resolution?

This looks appropriate, but periodic reviews to determine if this is still the case in response to any changing conditions is something we would recommend.

Question 26: Do you have any related issues which we have not specifically addressed or other comments that you would like to make?

Just to comment that we hope the principle of the removal of the SLAB element to SDLT will be maintained when the tax is devolved to Wales.

If you have any queries in respect of this response please do not hesitate to contact me.



Yours sincerely,

David Morgan Policy Manager

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### **ICAEW REPRESENTATION 152/16**

# LAND TRANSACTION TAX AND ANTI-AVOIDANCE OF DEVOLVED TAXES (WALES) BILL

ICAEW welcomes the opportunity to comment on the Land Transaction Tax and Anti-Avoidance of Devolved Taxes (Wales) Bill (the Bill) published by the Welsh Government on 12 September 2016.

This response of 4 October 2016 has been prepared on behalf of ICAEW by the Tax Faculty in partnership with the ICAEW's Regional Director for Wales. Internationally recognised as a source of expertise, the faculty is a leading authority on taxation. It is responsible for making submissions to tax authorities on behalf of ICAEW and does this with support from over 130 volunteers, many of whom are well-known names in the tax world.

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# LAND TRANSACTION TAX AND ANTI-AVOIDANCE OF DEVOLVED TAXES (WALES) BILL

#### INTRODUCTION

- 1. ICAEW welcomes the opportunity to comment on the consultation Land Transaction Tax And Anti-Avoidance of Devolved Taxes (Wales) Bill (the Bill) published on 12 September 2016.
- 2. We are pleased to participate in this consultation and for the opportunity to provide oral evidence to the consideration of this Bill.

#### MAJOR POINTS

- 3. We support the approach the Welsh Government has adopted in the introduction of Land Transaction Tax (LTT). We believe that the initial consultation process has been well designed and encouraged participation. The subsequent review process has been transparent and it is clear that the Government has listened and taken account of concerns raised during the consultation process.
- 4. The Welsh Government has made a good start in its tax legislative process and the approach has provided a high degree of confidence that the new tax will work well for Wales.
- 5. Generally we support the approach of modelling the tax on the existing and familiar rules found in SDLT. We appreciate the problem that the Welsh Government has been formulating its approach to LTT at a time when the UK Government has been making significant changes to the SDLT regime, most recently in abandoning the 'slab' system in favour of a marginal rate system for both commercial and residential property. The result of this has been that the Welsh Government has been forced to play 'catch up' with the changes to the UK SDLT system. Once LTT is up and running, we would hope that the Welsh Government can resist the temptation to keep tinkering with the LTT rules. We believe certainty is essential for taxpayers and we believe that a stable and certain LTT regime will help to encourage investment in Wales.
- 6. While the Welsh Government has understandably modelled LTT on SDLT, there are of course a number of differences between them, for example the anti-avoidance provisions and the non-introduction of the 15% rate. To help taxpayers and provide certainty, the WRA should publish a list of the differences between the two taxes, including detailed differences and any omissions and inclusions.
- 7. We note the publication on 16 September 2016 of a separate discussion paper on setting rates and bands. Again, we think this is a good approach given the introduction of LTT is still 18 months away and the rates will need to be set by reference to the prevailing conditions of the time. The setting of rates is clearly a policy question for the Welsh Government to decide and is not one for us to comment on in detail. All we would say is that if the Welsh Government is seeking to attract inward investment and growth, it should set rates that work for Wales and resist the temptation to set too high marginal rates of LTT.
- 8. LTT should be framed to be simple, certain, straightforward to operate and be fair and reasonable. Before 1997, the UK stamp duty system was simple and straightforward but the successive moves to raise the marginal rates of SDLT have not only introduced distortions (for example between residential and commercial property) but have encouraged extensive attempts to avoid SDLT, and efforts to counter this have introduced a considerable amount of

unwelcome complexity into the UK tax system, for example the 15% rate for enveloped dwellings and the ATED regime. We are concerned about the long term stability of such an approach and that in the long run such measures might prove counterproductive. We therefore welcome the Welsh Government's decision not to proceed with the introduction of a 15% rate.

- 9. In our original submission to the first consultation on Stamp Duty devolution we proposed that the Welsh government should consider removing the differentiation between commercial and non-commercial and thereby remove a key area of dispute and administration required to classify properties in the current system. Whilst this Bill does not appear to rule out this possibility neither does it refer to it. We remain of the view that such a move could significantly reduce the cost of administration of LTT and remove what is an artificial differentiation if the overall tax take can be retained within one scale of charges.
- 10. Turning to the Bill itself, we believe it is well set out and a model of clarity and conciseness.

#### SPECIFIC POINTS

11. Set out below are our high level points on the Bill. We will continue to review the detail and submit further detailed points as part of the consultation process.

#### Chapter 2 Land Transactions

- Cl 9, Land partly in Wales and partly in England
- 12. While we suspect that there are very few estates that straddle the England/Wales border, we would welcome clarification as to the position when an estate is situated partly between England and Wales. Which Revenue authority will decide whether any apportionment is on a just and reasonable basis? What happens if there is a disagreement and how will it be sorted out? This points to the need for at least some form of operating agreement between the WRA and HMRC and a protocol governing how any disputes in valuations are resolved.

#### Cl 31, Reliefs: anti-avoidance

- 13. In principle we support the approach adopted by the Welsh Government to ensuring that reliefs are not abused. In our earlier submissions, we suggested that the Welsh Government should not adopt the approach used in relation to avoidance of SDLT and which is set out in s 75A to 75C, FA 2003. The latter adopts a very mechanistic approach based upon transactions and a reduction in the SDLT charged but without any motive test.
- 14. The approach adopted in this Bill is to introduce, in effect, a targeted anti avoidance rule (TAAR) such as is found in a number of parts of the UK tax legislation. However, while TAARs have become a common approach adopted by the drafter when seeking to counter avoidance, care needs to be taken in using them as they can result in considerable uncertainty. Usually, extensive guidance will be needed to accompany them to ensure that the policy purpose is achieved, but the result is often that taxpayers will find that they are taxed according to the law, but then are untaxed as a result of a published practice or concession. The WRA will need to publish guidance on how this TAAR is expected to apply in respect of each relief that has been granted, and given that each relief is different the 'answer' may be different depending upon the individual circumstances of the relief and the underlying policy behind each relief.
- 15. In cl 31(2)(b), we are not convinced that the wording is particularly helpful for example the use of the word 'genuine' is unusual although we appreciate it has also been used in the drafting of the anti-avoidance rule see further below. We would have thought the test would be better framed as arrangements that lacked economic substance or where the economic

- substance was insignificant when compared to the tax advantage received. An alternative formulation would be to link this test to arrangements that are artificial and/or contrived wording that is used elsewhere in the tax legislation.
- 16. We are concerned that the list of taxes included within a tax avoidance arrangement includes those which are not devolved, including for example income tax, corporation tax and capital gains tax. Given this measure is aimed at the avoidance of LTT, we do not see that these taxes should be included in a list of taxes that could trigger this provision. However, and more generally, we are concerned as to how this provision might apply given all of those taxes will continue to be administered at the UK level so that the WRA will not have those details to hand. We think the non-devolved taxes should be removed from the list but as a minimum we would welcome greater clarity on how such a provision would operate both legally and in practice. An alternative would be to not list the taxes but use a catch all phrase such as "All taxes devolved to the Welsh Government".

#### Part 7 Anti avoidance rule

17. We appreciate the Welsh Government's decision to adopt a general anti avoidance rule but are concerned that the Welsh version of the rule has significant differences both to the UK's general anti abuse rule and the anti-avoidance rule adopted by the Scottish Government. While we appreciate that, by definition, devolved taxes should be exactly that, nevertheless for the sake of consistency and the need to encourage inward investment, we think that this is an area where some consistency across the constituent countries of the UK would be helpful.

#### Cl 81, Artificial tax avoidance arrangements

- 18. In cl 81C(2)(a), again the Welsh approach has been to adopt a similar wording and tests used in cl 31, however we are concerned about the use of 'any genuine economic or commercial substance to the arrangement'. The equivalent definition in s 64 of the Revenue Scotland and Tax Powers Act 2014 is that the arrangements lack economic or commercial substance. The Welsh version of this test appears to set quite a low threshold, namely was it genuine, rather than look to the actual substance of the arrangement. The test is likely to create further uncertainty and argument in what is already a difficult area for advisers and taxpayers.
- 19. It would appear that the taxpayer is not under a duty to 'self-assess' under the Welsh GAAR and that instead the WRA must issue a counteraction notice. In this respect, the rules appear to largely follow the rules in the Scottish GAAR rather than the rules in the UK GAAR. However, the Scottish rules include provisions (in s 66(4) Revenue Scotland and Tax Powers Act 2014) which would allow the taxpayer to make the adjustment, but these provisions do not appear to have been carried over into the Welsh Bill. We would have thought that taxpayers should have the ability to amend a return in these circumstances.
- 20. More generally, we are concerned as to whether the Welsh GAAR provides sufficient certainty to taxpayers. We can appreciate why the Welsh Government would not want to adopt a clearance mechanism, but, nevertheless the broad sweep on the anti-avoidance provision makes it difficult for taxpayers to obtain certainty and we question whether some way might be found to provide greater certainty.
- 21. In the absence of any clearance mechanism, we note that the UK GAAR is accompanied by extensive guidance which helps to identify when transactions may, or are more likely to, fall foul of the GAAR. Given there is no GAAR advisory panel, we believe the WRA should work with the professions to produce some practical guidance on the likely application of the GAAR in advance of the introduction of LTT.

By virtue of paragraph(s) vi of Standing Order 17.42

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## Agenda Item 8

## RESPONSE TO LAND TRANSACTION TAX AND ANTI-AVOIDANCE OF DEVOLVED TAXES (WALES) BILL

#### Introduction

The purpose of this paper is to respond to the publication of the Land Transaction Tax and Anti-Avoidance of Devolved Taxes (Wales) Bill (the "Bill") and assist the Finance Committee of Welsh Government with its deliberations of the Bill in advance of the oral representations to be made on 13 October 2016.

#### General observations

We have been provided with suggested consultation themes and areas that the Finance Committee may wish to consider which have been particularly helpful in considering the Bill given the length of the Bill and the time available for comments.

We are supportive of the need for the Bill and legislation to raise taxes from property transactions and legislation to counter tax avoidance. Given the prospect of Welsh Government losing up to £250M (based on ONS projections) on the switching off of stamp duty land tax ("SDLT") from 1 April 2018 and the corresponding reduction in the block grant from Westminster, the option of doing nothing to replace SDLT is not a realistic option. The existing pressure on public finances is only likely to increase in 2018 and a decision not to replace a £250M funding stream would probably be unacceptable, both from a public perception and political point of view.

We support the decisions made regarding the use of the powers of Welsh Government to make secondary legislation including changes to the rates and bands of LTT. It is important that the LTT legislation can be amended quickly to enable Welsh Government to react to changes in market practice and changes to SDLT which could have a negative impact on the wider Welsh economy. It is important that Welsh Government can react quickly to any LTT tax-avoidance schemes that escape the proposed anti-avoidance legislation, rather than the response from HMRC which is sometimes slow with regard to SDLT. As professional advisers, it can be tricky advising clients who have heard of a particular scheme which uses a certain interpretation of the legislation with which we as advisers may disagree but has not been stopped by the relevant legislation.

We welcome the decision of Welsh Government to mirror the provisions of SDLT when preparing the LTT legislation and to accept the responses to the previous consultation on LTT which supported the premise that replication of the existing processes and procedures would be desirable.

From a practitioners' point of view, the existence of clear, unambiguous legislation and guidance together with a notification and payment system that works smoothly will be vital. Clients will not appreciate having to spend substantial fees in order to make a payment of LTT and to file a return. It will also be important for the Welsh Revenue Authority ("WRA") to be able to support professional advisers and taxpayers with the provision of suitable tax clearances and advice services where there are uncertainties in the legislation and/or guidance issued on LTT.

A failure to provide sufficient resources to WRA in relation to both systems that work and have been adequately tested before going "live" on 2 April 2018 (1 April 2018 being a Sunday) and having personnel with sufficient experience and knowledge to deal with queries could have an adverse effect on the ability to implement the LTT provisions.

#### Specific areas of the legislation

We do not propose to comment on all the areas of the legislation and unfortunately our comments have been curtailed by a limited amount of time being available to devote to a full, considered review of the legislation.

#### 1. Tax bands and rates

Certainty of the tax bands and the rates in relation to non-residential transactions is important so that commercial property clients can plan ahead with regard to major property developments. An announcement in early 2018 of the bands and rates that differ substantially from the current bands and rates will not give sufficient time for clients to factor in the changes into their budgets.

The relatively high amount of SDLT that is collected from a small number of non-residential property transactions (compared to residential transactions) shows the importance of the non-residential property sector to LTT. It is important that the commercial property sector is not seen as a "cash cow" to fund the spending promises of Welsh Government. Property investors are highly mobile and may choose to invest their money in developments in England if LTT is seen as imposing a greater cost on equivalent developments.

#### 2. Approach to tax avoidance

We recognise that it is important to tackle tax avoidance and to discourage artificial schemes. As a firm we have taken a positive decision not to promote tax avoidance "schemes" to our clients. However, it is sometimes possible to structure transactions in different ways to reduce the amount of tax payable and this would fall within the definition of a "tax advantage" used in clause 31 and the proposed section 81B of the Tax Collection and Management (Wales) Act 2016 ("TCMA").

Clause 31 uses terms such as "genuine economic or commercial substance" which will be interpreted on a subject basis. Section 81B(1) refers to obtaining a tax advantage with section 81B(2) refers to less tax being paid as a result of entering into the particular arrangement.

There could be a disagreement between the client and the WRA as to whether the transaction was genuine or commercial. The fact that the client had a choice between two structures and chose the structure which results in a lower tax liability should not be caught by a tax avoidance rule.

It has long been the case (since the House of Lords decision in IRC v Duke of Westminster (1936)) that taxpayers, when faced with two alternatives, are entitled to choose the option which results in the lower amount of tax being paid.

Section 81C gives the power to WRA to decide what is "artificial" by reference to whether the transaction was a "reasonable course of action" by reference to the

Welsh tax legislation. Subsection 81C(2) lists a couple of factors to be considered but only refers to the fact that the WRA "may" refer to the factors. There is no compulsion and the WRA could consider other factors not listed in the legislation. There does not appear to be an acceptance of the Duke of Westminster principle.

The let out in section 81C(3) providing for a "whitelist" of arrangements that WRA is prepared to accept are consistent with generally prevailing practice will not assist a client who has structured a transaction on the basis of advice of which the WRA was not aware. The WRA would have to offer a form of advance clearance in relation to a particular structuring of a transaction that varied slightly from an arrangement on a "whitelist". Without the clearance service the client could be faced with an unexpected tax demand and potentially adverse publicity if the transaction ends up before a court or tribunal as provided for in section 81H.

#### 3. The proposed exemptions and reliefs

We welcome the retention of a substantial number of reliefs that are contained within the SDLT legislation. This approach should avoid the steady "roll back" that occurred with the Scottish Land and Buildings Transaction Tax where reliefs had to be added to the LBTT legislation once Scottish Government had been persuaded of the commercial merits of the reliefs rather than being tax avoidance by the backdoor.

#### Conclusion

Geldards has been delighted to be able to assist Welsh Government with the development of the devolved taxes through its involvement with the Tax Advisory Group, the Tax Forum and membership of the SDLT Technical Experts Group. Geldards is also looking forward to continuing with its assistance during the passage of the LTT Bill through the Welsh Assembly.

23 September 2016

#### **About Geldards**

Geldards is a leading law firm in Wales and England with a heritage of over 160 years of legal expertise. Recognised by the independent legal directories as a regional heavyweight, the firm continues to grow from its Cardiff base with offices in London, Nottingham and Derby.

With 350 talented people, our teams specialise in infrastructure, projects and construction, banking and project finance, real estate, planning and environmental, commercial and procurement, state aid and competition law, employment and pensions, health and safety, charities, constitutional and administrative law and dispute resolution. As multi-disciplinary deal facilitators, we have significant experience in orchestrating high-value transactions involving complex structuring and negotiations within time and cost constraints.

We are also experts at understanding how the law in Wales is rapidly diverging from English law. Under the devolution settlement, there is a growing body of Welsh law which impacts on a broad range of areas. Given the complex and far-reaching reforms and jurisdictional changes, we help clients navigate the legal, regulatory and policy differences in Wales.

Finance Committee National Assembly for Wales Date: 5 October 2016

Your ref:

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Dear Sirs

#### Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill

We welcome the opportunity to comment on the proposed introduction of Land Transaction Tax in Wales.

Eversheds is a leading international law firm. Through its offices in Callaghan Square in Cardiff, Eversheds offers a global legal service to its clients. This includes a real estate service which encompasses institutional, inward and property company investment mandates, multi jurisdictional portfolio management, energy related real estate projects and regeneration schemes. The real estate practice works closely with the Eversheds tax practice on SDLT and other tax aspects of such mandates, projects and schemes.

We have a number of general points on the draft Land Transaction Tax and Anti-avoidance of Devolved Taxes (Wales) Bill.

1. Stamp Duty Land Tax and Land Transaction Tax

Any arbitrary differences between stamp duty land tax ("SDLT") and Land Transaction Tax ("LTT") should be avoided, unless there are clear policy reasons why this should be the case. In practice, the same legal practitioners will be involved in land transactions in England and Wales, and so to avoid errors and inefficiencies, technical differences should be kept to a minimum where this is consistent with Welsh policy objectives.

2. Property Authorised Investment Funds

There is nothing in the draft Bill in relation to Property Authorised Investment Funds ("PAIFs"). These are open-ended investment companies of sub-funds of umbrella OEICs that are elected in to the PAIF regime in Pt 4A Authorised Investment Funds (Tax) Regulations 2006 (SI 2006/964). The SDLT rules have two reliefs.

The longstanding relief is for the conversion of existing authorised unit trusts invested in property to convert in to OEICs. Only OEICs qualify for PAIF status. Scotland failed to enact an equivalent Land and Buildings Transaction Tax ("LBTT") relief but this is included in the draft Bill for LTT.

The new relief for SDLT-free seeding by one or more initial investors which was introduced in in the Finance Act 2016 does not however appear to have been included in the Bill. Basically one or more initial investors can transfer one or more

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properties in to a PAIF free of SDLT but there is a clawback of the unpaid SDLT if they sell within a three-year control period. The seeding relief should be considered for inclusion in the draft bill for LTT. The clawback provisions are not helpful and would be better not replicated.

3. Authorised Contractual Schemes in co-ownership form, sometimes abbreviated to CoACS.

There is nothing in the draft Bill in relation to Authorised Contractual Schemes ("ACS's"). These are the new contract-based collective investment schemes in s235A Financial Services and Markets Act 2000. They are tax-transparent pools of co-owned assets for tax purposes except where the tax legislation provides otherwise for them. There was no special SDLT regime for them until one was enacted in the Finance Act 2016. Until this was introduced, every time the numbers of units held by the unitholders changed, there was a proportionate change in the beneficial ownership of each of the underlying assets. Now the ACS is effectively treated as opaque for SDLT purposes so that the shifts in beneficial interests do not present SDLT problems (though they are still potentially chargeable transactions for LBTT so it is not normally possible for them to hold any Scottish property). It is important for the Welsh property market that there is a matching LTT system. Because the ACS is now effectively opaque for SDLT purposes, a seeding relief is now necessary, and so there is a matching seeding relief for ACSs in the Finance Act 2016 introduced alongside the PAIF seeding relief.

4. Filing and Payment Deadline

We understand there have been preliminary discussions around shortening the deadline for submitting returns and making payments of LTT to 14 days, although the draft Bill refers to the existing 30 day period. In our experience, 30 days is required for taxpayers to take advice, prepare returns and ensure these are approved by the correct personnel. This is particularly the case in complex transactions or where valuation advice is required. Any shortening of the period is likely to give rise to inaccuracies and increased compliance costs for taxpayers and the Welsh Revenues Agency.

5. Section 31: targeted anti-avoidance rule

We understand why a targeted anti-avoidance rule may be considered. The rule applies to a "tax avoidance arrangement" if a tax advantage is a main purpose and the arrangement lacks genuine economic or commercial substance other than obtaining a tax advantage. We are concerned that this provision is of wide application applying not just to tax avoidance arrangements but to arrangements which have a tax advantage. If enacted in this form, clear guidance will be required on its interpretation and the arrangements which fall within its ambit and which arrangements do not, if uncertainty is to be avoided.

6. Section 65 : General anti-avoidance rule

The General Anti Avoidance Rule will apply to an "artificial tax avoidance arrangement" having regard to whether the arrangements gives rise to a tax result which it is reasonable to assume was not intended by the legislation. If enacted in this form, clear guidance will be required on the intent of any legislation, particularly where this differs from SDLT or LBTT, to enable taxpayers to apply the test objectively.

7. Higher rates for purchases of additional residential property

This is not in the draft Bill but is under consideration. As mentioned earlier arbitrary differences between SDLT and LTT should be avoided unless there are reasons for different policies in Wales. These provisions in relation to SDLT are not

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helpful to corporate investors in private rental accommodation, including funds whose investment in such accommodation may be deterred by the application of the higher rates for additional residential property. In particular for SDLT purposes where a claim for multiple dwellings relief ("MDR") is made on bulk purchases of private rental accommodation (six or more properties), the additional 3% rate applies. For LBTT in Scotland there is an exemption from the additional 3% rate in this situation. Which approach is appropriate depends on whether the policy is to deter institutional purchasers of residential property or not.

If you have any questions in relation to our comments, or would like to discuss any of the points raised, please contact David Jervis on 0113 200 4780 or at davidjervis@eversheds.com.

Yours faithfully

**Eversheds LLP** 



30 September 2016

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FAO Catherine Hunt Finance Committee National Assembly for Wales Cardiff Bay Cardiff CF99 1HA

Dear Catherine

#### Land Transaction Tax and Anti-avoidance of Devolved Taxes (wales) Bill ("The Bill").

We welcome the opportunity to respond to the Finance Committee of the National Assembly call for evidence on the Bill.

We have had sight of, and have contributed to, the response by the Chartered Institute of Taxation on the Bill and would support and endorse the points made the Institute in their response. We have included our specific comments on the Bill in an Appendix but the general points we would like to make are:

- 1. We note that the Bill follows closely the Stamp Duty Land Tax ("SDLT") that it replaces, although there are a number of differences which we have noticed. As with SDLT the tax will largely be handled by conveyancers and other agents who will have got used to SDLT and so it will be important to highlight and explain any differences in the Land Transaction Tax ("LTT") so that disruption to the conveyancing process for transactions in Wales is kept to a minimum. It will also be important to establish whether or to what extent if any, existing case law and SDLT practice is to be carried across to LTT but it seems to us that to promote continuity such case law and practice should be applied unless there is good reason not to or the relevant provisions are not carried across into LTT.
- 2. Although we support the CIOT view that rather than rely on guidance it is better that the legislation is clear and comprehensive, it is inevitable that guidance will play an important role, as it does for SDLT and the Scottish LBTT. For example, it will be necessary for the Welsh Revenue Authority ("WRA") to indicate what practices are acceptable under section 81C(3) TCMA when applying the General Anti-avoidance Rule. Our recent experience is that guidance on SDLT is being held up through the gov.uk processes and we hope that the WRA or the helpline will be able to issue guidance independently (like Revenue Scotland) so that it can be kept up to date and respond to particular areas of concern. In our experience, without proper guidance there will be more direct queries raised with the WRA and so drafting proper and comprehensive guidance up front is essential. We would be happy to discuss or review such guidance as it is being developed.

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3. The process by which the tax is administered needs to keep disruption and costs to a minimum. As mentioned by CIOT one of the long running issues with completing SDLT returns is the need to include information required by the Valuation Office Agency which is not strictly necessary for the payment and administration of the tax. The LBTT return does not require this additional information, which can be onerous to compile and provide particularly in some commercial transactions, and we would urge you to follow the LBTT example.

If you have any queries or comments then please do not hesitate to get in touch. Yours sincerely

**Jonathan Evans** 

Deloitte LLP

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#### **Appendix**

- 1. Clause 10 (10) should "transfer" also include any "conveyance" as for SDLT. A conveyance may cover more instruments than a transfer.
- 2. Clause 12 this clause should be expressly subsidiary to section 13 and the provisions of Schedule 2 as there can be an overlap. The equivalent provisions of Clauses 11 and 13 were introduced into SDLT to plug a possible gap in the rules where typically a builder has the right to call for a conveyance of a completed building to a third party that they have "sold" the building to. The SDLT provisions which are reflected in Schedule 2, are a later and more comprehensive rewrite of the "sub-sale" rules and as such where a transaction falls within both provisions, Schedule 2 should be applied and it would help if the legislation, unlike SDLT, clarified this so that clause 12 only applies as a back up.
- 2. Clause 24 As with SDLT the residential rates only apply if the transaction(s) are <u>entirely</u> residential. In Scotland where the higher 3% charge applies you have to apportion a mixed transaction between the residential element and the non-residential and apply the respective rates accordingly. We think the regulation making power in this section should enable the legislation to be changed so that the both rates can be applied to mixed transactions based on an apportionment. This might also be required to protect the tax base.
- 3. Clause 31 This clause contains the TAAR for the LTT reliefs. It is not clear what the word "genuine" adds anything to "economic or commercial" in clause 31(2)(b). Given that you have excluded a tax advantage it seems to us either the arrangement has other economic or commercial substance or it does not. The Courts would assume the word will add an additional condition to the arrangement which will widen the impact of the TAAR. It would be useful to have examples of what a non-genuine arrangement would be so that we can understand the purpose behind the drafting here. Given that, for example, charities relief could apply to gifts or below market transfers it is not clear if such transactions would pass this test and yet relief should be available for these transactions. It would also be useful to understand what transactions would pass the TAAR but not the GAAR. For example, it seems to us possible that the transactions involved in the Project Blue SDLT case, where the acquisition of a development site was financed through an Islamic finance structure would pass the TAAR for alternative property finance relief because the transactions clearly have a commercial purpose of funding the acquisition by the purchaser. However, we could see that because the combined effect of the sub-sale rules and the relief arguably meant no tax was payable on an acquisition that such a provisions would be counter-acted by the GAAR. Guidance on these provisions and how they apply when reliefs are combined would be useful. The legislation is much improved from SDLT by the omission of equivalent rules to sections 75A-C FA 2003 which are too widely drafted and cause problems in practice because their application is mandatary and can arise without any tax avoidance motive.
- 4. Clause 47 the 12 month period to amend a return can cause difficulties in certain cases. Three or four years would be a better period and reflect other provisions of the stamp tax code.
- 5. Clauses 57-63 the provisions on deferral of the tax are more elaborate than the equivalent SDLT provisions. In particular, the requirement to specify an expected end date of the deferral period could cause additional burdens on the tax payers where there is genuine uncertainty as to when any additional consideration is payable. For example, often a landowner may sell land to a developer for a base price and additional consideration if the developer succeeds in gaining planning permission and/or develops and sells houses on the land. Often the period over which such a development can be completed is many years and unpredictable. If the landowner has to keep on requesting variations to the deferral request under section 62 in order to postpone the tax when the

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development or permission is unexpectedly delayed this will add an additional burden onto the sale of land for development.

- 6. Clause 65 see our comments above in relation to the TAAR and the use of the word "genuine" which is repeated in the GAAR clause 81C TCMA. Why has sub-clause 81H(2) in the draft legislation been deleted?
- 7. Clauses 68-73 the headings do not have quotations marks around the relevant words defined.
- 8. Clauses 76 & 79 there are no transitional rules in the Act and we would expect that, as with LBTT, a statutory instrument will be passed setting out the detailed rules to ensure that transactions that interact with SDLT do not result in double taxation. We wonder if there should be an express power to pass such regulations in clause 79 as contained in the equivalent clause in the LBTT legislation (section 70(3) LBTT (S) Act 2013).
- 9. Paragraph 19 Schedule 6 we support the inclusion of the tax avoidance test in this provision as compared to the equivalent SDLT rule which applies automatically and is now unnecessary in the light of intervening anti-avoidance provisions.
- 10. Paragraphs 47 & 48 "a" and "an" missing in the headings.
- 11. Schedule 18 this does not include the new SDLT relief for PAIFs introduced in the Finance Act 2016. We would also encourage the Welsh Government to consider extending this relief to the seeding of REITs as opposed to just the open ended structures and would be happy to discuss this with you.

By virtue of paragraph(s) vi of Standing Order 17.42

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